

Acadiana Market Report Q4 2025

Table of Contents

Definitions	3
Acadiana	4-9
Acadiana New Construction	7-8
Lafayette Parish	10-18
Lafayette Existing Homes	13-14
Lafayette New Construction	15-16
Out of Parish	19-24
Out of Parish New Construction	22-23
Iberia Parish	25-27
St Landry Parish	28-30
St Martin Parish	31-33
Vermilion Parish	34-36
Acadia Parish	37-39
Predictions	40-43
Market Penetration	44-48

Acadiana: This region is comprised of Acadia, St Landry, St Martin, Lafayette, Iberia, and Vermilion Parishes.

Out of Parish: This would include Acadia, St Landry, St Martin, Iberia, and Vermilion Parishes – all Parishes in Acadiana EXCEPT Lafayette Parish

Q1: First quarter of the year (January-March)

Q2: Second quarter of the year (April-June)

Q3: Third quarter of the year (July-September)

Q4: Fourth quarter of the year (October-December)

Unit: Accounts for one transaction.

Dollar Volume: The total of all Sales Prices.

Number Active: The number of listings for sale which are currently being marketed but do not yet have a purchase agreement. This number is pulled as of the last day of the report month.

Number Pending: The number of current listings for which a contract has been signed but not yet closed. This number is pulled as of the last day of the report month.

Number Sold: The number of properties that have gone to a closing in the last month.

Average Days on Market (DOM): The average marketing period of currently active listings.

List/Sold Price %: When a property is listed on the market, the list price may change couple times before it gets sold. List/Sold Price % represents the percentage difference between sold price and list price of sold properties.

Resale/Existing: Residential properties that are 1 year or older.

New Construction: Residential properties that are proposed construction, under construction, and new construction >1 year old.

Average Sales Price: The average price for which a property sold.

Months of Inventory: An estimate of how fast listings are currently selling measured in months. (*For example, if 100 properties sell per month and there are 800 properties for sale – there is an 8 month supply of inventory before counting the additional properties that will come on the market.*)

Market Penetration: The extent to which a company is recognized in a particular market.

Year to Date (YTD): a term covering the period between the beginning of the year and the present

Seller's Market: occurs when the housing demand exceeds the supply

Neutral Market: the number of buyers and sellers in the marketplace are equalized

The impact of Monthly Housing Inventory on Home Prices

Greater than 5 months

Between 4-5 months

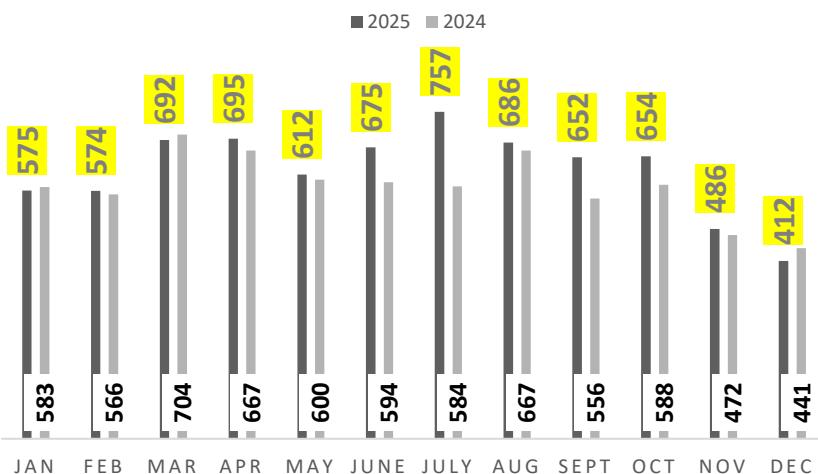
Buyer's Market

Seller's Market

Buyer's Market: housing market where the supply exceeds the demand

Acadiana

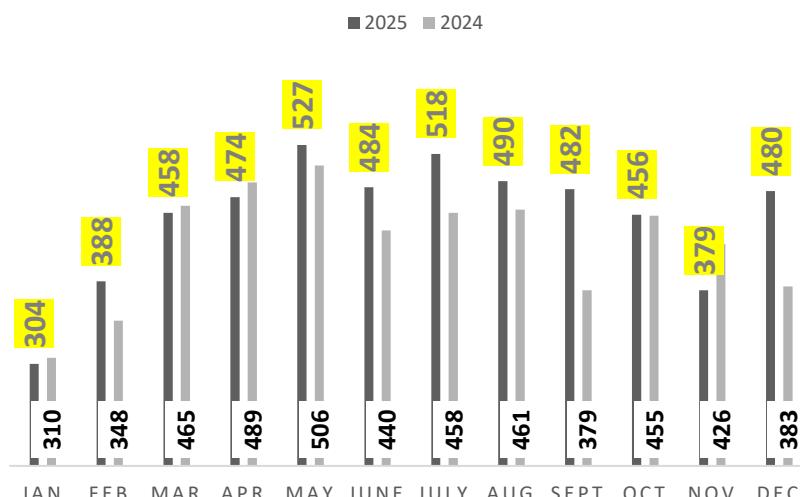




In December 2025 there were 412 new Residential listings in Acadiana. That is a **decrease** of 7% from new listings in December of 2024 and a **decrease** of 15% from new listings in November 2025. **Total for 2025 YTD is 7,470** versus **7,022 in 2024** which is a **6% increase**.

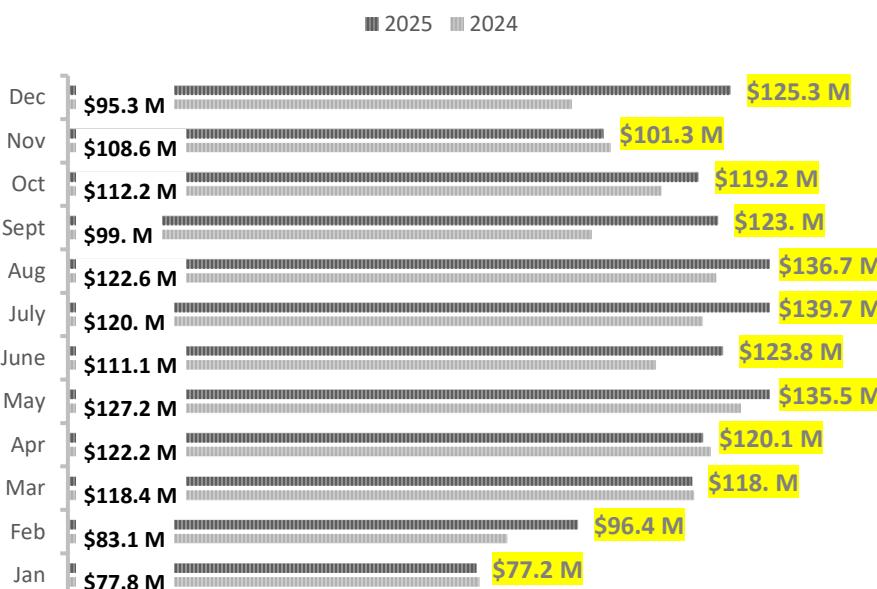
*Any listing with a List date within the reported month range is considered a New Listing.

Acadiana Closed Sales



In December 2025 there were 480 total Residential sales in Acadiana. That is an **increase** of 20% from units sold in December of 2024, and an **increase** of 21% from units sold in November 2025. **Total for 2025 YTD is 5,440** versus **5,120 in 2024** which is a **6% increase**. Average days on market in the month of December across Acadiana was 82. **Average for 2025 was 88.**

Acadiana Dollar Volume



In December 2025, the total Residential closed volume was \$125,285,222 across Acadiana. That is a **24% increase** from December 2024, and an **increase** of 19% from November 2025. **Total for 2025 YTD is \$1,416,360,025** versus **\$1,297,624,063 in 2024** which is an **8% increase**. Average Sales Price in December across Acadiana was \$261,010. **Average for 2025 was \$260,360.**

Acadiana Price Points – December 2025

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	32	4	1.5
\$20,000-\$29,999	42	7	2.0
\$30,000-\$39,999	60	11	2.2
\$40,000-\$49,999	57	11	2.3
\$50,000-\$59,999	67	27	4.8
\$60,000-\$69,999	65	24	4.4
\$70,000-\$79,999	85	50	7.1
\$80,000-\$89,999	57	34	7.2
\$90,000-\$99,999	68	44	7.8
\$100,000-\$109,999	72	24	4.0
\$110,000-\$119,999	92	53	6.9
\$120,000-\$129,999	126	39	3.7
\$130,000-\$139,999	123	58	5.7
\$140,000-\$149,999	126	49	4.7
\$150,000-\$159,999	135	48	4.3
\$160,000-\$169,999	141	44	3.7
\$170,000-\$179,999	179	53	3.6
\$180,000-\$189,999	190	50	3.2
\$190,000-\$199,999	183	73	4.8
\$200,000-\$219,999	430	101	2.8
\$220,000-\$239,999	593	168	3.4
\$240,000-\$259,999	512	164	3.8
\$260,000-\$279,999	384	122	3.8
\$280,000-\$299,999	273	108	4.7
\$300,000-\$349,999	458	171	4.5
\$350,000-\$399,999	259	114	5.3
\$400,000-\$449,999	147	67	5.5
\$450,000-\$499,999	129	71	6.6
\$500,000-\$549,999	80	45	6.8
\$550,000-\$599,999	57	38	8.0
\$600,000-\$699,999	65	28	5.2
\$700,000-\$799,999	49	33	8.1
\$800,000-\$899,999	42	25	7.1
\$900,000-\$999,999	18	26	17.3
\$1,000,000 & over	44	82	22.4
	5440	2066	4.6

\$0 - \$149,999:

20% of all sales reported in this range

21% of all active listings

1072 total sales vs 435 actives

4.87 - month supply of inventory

\$150,000 - \$299,999:

56% of all sales reported in this range

45% of all active listings

3020 total sales vs 931 actives

3.70 - month supply of inventory

\$300,000 and above:

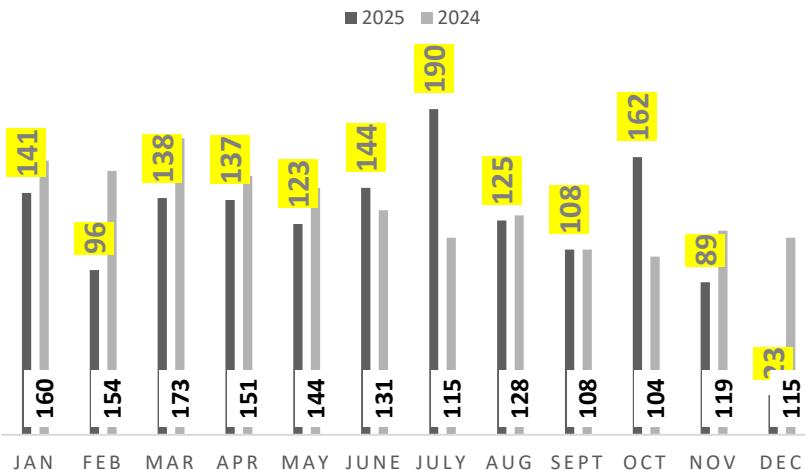
25% of all sales reported in this range

34% of all active listings

1348 total sales vs 700 actives

6.23 - month supply of inventory

Acadiana New Construction New Listings

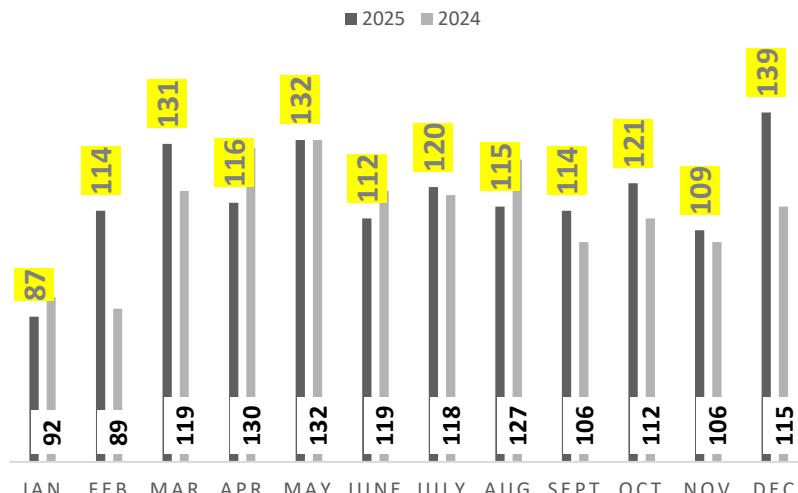


In December 2025 there were 23 new construction listings in Acadiana. That is a **decrease** of 80% from new listings in December 2024, and a **decrease** of 74% from new listings in November 2025. Total for 2025 YTD is 1,476 versus 1,602 in 2024 which is an **8% decrease**.

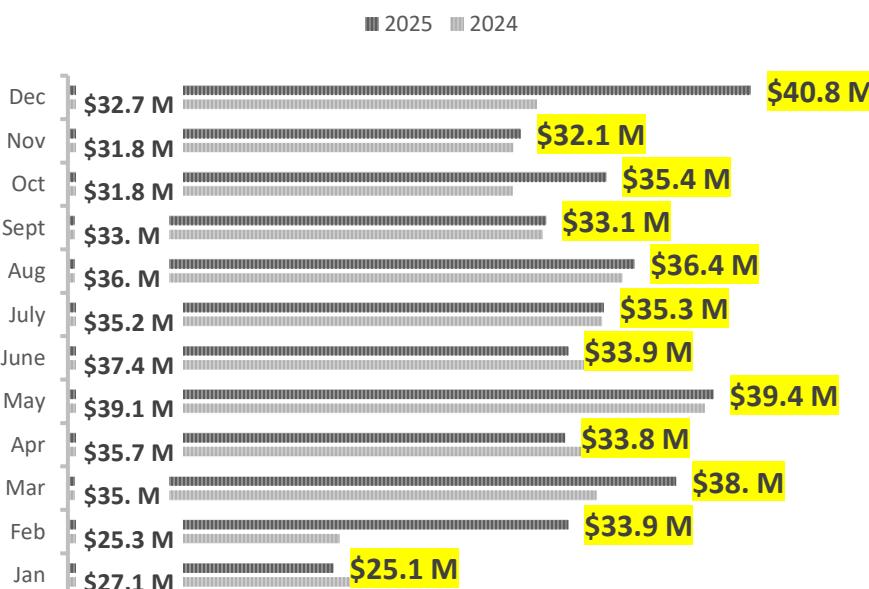
* Any listing with a List date within the reported month range is considered a New Listing.

Acadiana New Construction Closed Sales

In December 2025 there were 139 total new construction sales in Acadiana. That is an **increase** of 17% from units sold in December of 2024, and an **increase** of 22% from units sold in November 2025. **Total for 2025 YTD is 1,410 versus 1,365 in 2024 which is a 3% increase**. Average days on market in the month of December was 95. **Average for 2025 was 106.**



Acadiana New Construction Dollar Volume



In December 2025, the total new construction closed volume was \$40,822,875 across Acadiana. That is a **20% increase** from December 2024, and an **increase** of 21% from November 2025. **Total for 2025 YTD is \$417,214,528 versus \$400,091,628 in 2024 which is a 4% increase**. Average Sales Price in December for new construction across Acadiana was \$293,689. **Average for 2025 was \$295,896.**

Acadiana New Construction Price Points – December 2025

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	0	0	***
\$20,000-\$29,999	0	0	***
\$30,000-\$39,999	0	0	***
\$40,000-\$49,999	0	0	***
\$50,000-\$59,999	0	0	***
\$60,000-\$69,999	0	0	***
\$70,000-\$79,999	0	0	***
\$80,000-\$89,999	0	0	***
\$90,000-\$99,999	0	0	***
\$100,000-\$109,999	0	0	***
\$110,000-\$119,999	0	0	***
\$120,000-\$129,999	0	1	***
\$130,000-\$139,999	0	0	***
\$140,000-\$149,999	3	0	0.0
\$150,000-\$159,999	4	2	6.0
\$160,000-\$169,999	4	2	6.0
\$170,000-\$179,999	12	2	2.0
\$180,000-\$189,999	25	7	3.4
\$190,000-\$199,999	44	17	4.6
\$200,000-\$219,999	121	21	2.1
\$220,000-\$239,999	264	57	2.6
\$240,000-\$259,999	244	69	3.4
\$260,000-\$279,999	183	54	3.5
\$280,000-\$299,999	107	47	5.3
\$300,000-\$349,999	167	50	3.6
\$350,000-\$399,999	76	35	5.5
\$400,000-\$449,999	39	27	8.3
\$450,000-\$499,999	38	16	5.1
\$500,000-\$549,999	21	15	8.6
\$550,000-\$599,999	8	2	3.0
\$600,000-\$699,999	10	8	9.6
\$700,000-\$799,999	14	7	6.0
\$800,000-\$899,999	10	10	12.0
\$900,000-\$999,999	7	10	17.1
\$1,000,000 & over	5	17	40.8

\$0 - \$149,999:

0% of all sales reported in this range
0% of all active listings
3 total sales vs 1 actives
4.00 - month supply of inventory

\$150,000 - \$299,999:

72% of all sales reported in this range
58% of all active listings
1008 total sales vs 278 actives
3.31 - month supply of inventory

\$300,000 and above:

28% of all sales reported in this range
41% of all active listings
395 total sales vs 197 actives
5.98 - month supply of inventory

Acadiana Recap – 2025 vs 2024

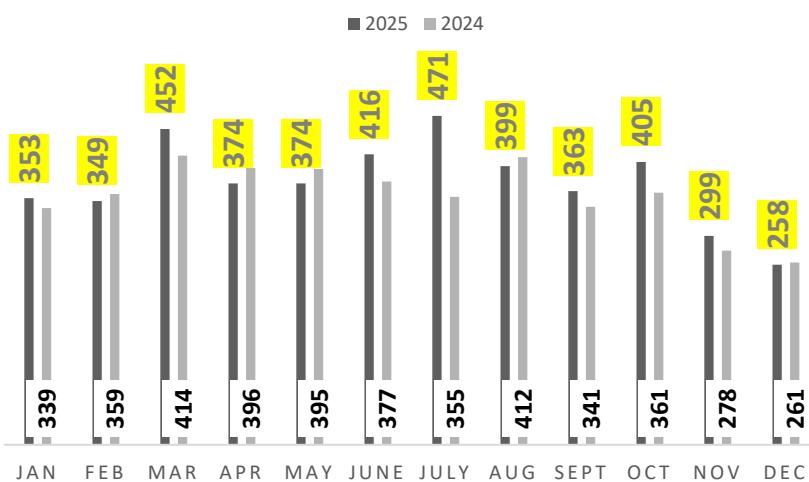
	Year to Date		
	YTD-24	YTD-25	% Change
New Listings	7022	7470	6%
Closed Sales	5120	5440	6%
Days on Market	78	88	12%
Average Sales Price	\$253,442	\$260,360	3%

Acadiana New Construction Recap – 2025 vs 2024

	Year to Date		
	YTD-24	YTD-25	% Change
New Listings	1602	1476	-8%
Closed Sales	1365	1410	3%
Days on Market	106	106	-1%
Average Sales Price	\$293,273	\$295,897	1%

Lafayette Parish

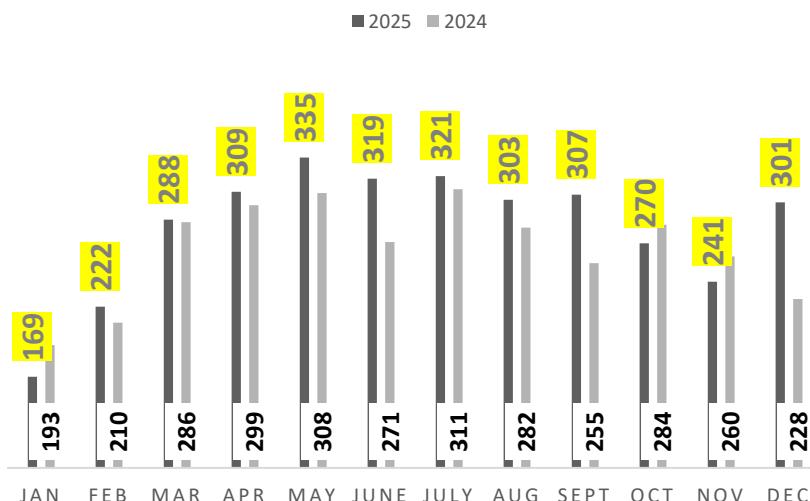




In December 2025 there were 258 new Residential listings in Lafayette Parish. That is a **decrease** of 7% from new listings in December 2024 and a 14% **decrease** from new listings in November 2025. Total for 2025 YTD is 4,513 versus 4,288 in 2024 which is a 5% **increase**.

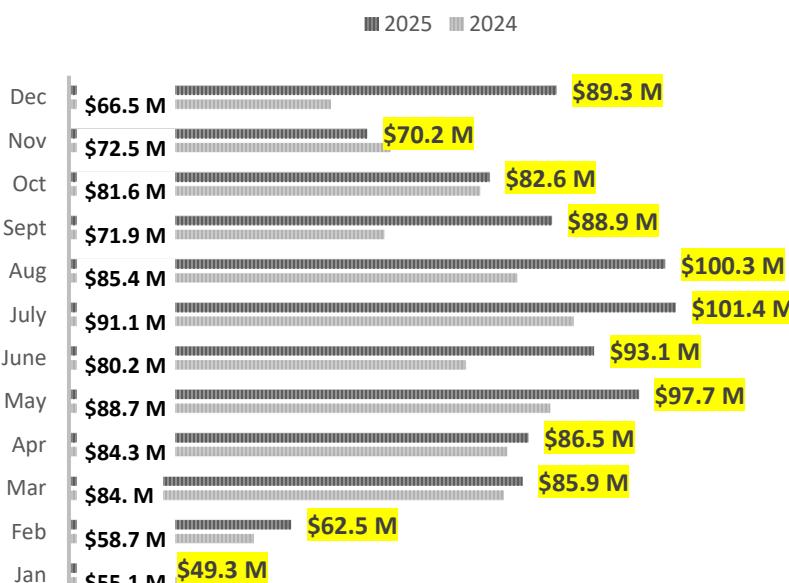
* Any listing with a List date within the reported month range is considered a New Listing.

Lafayette Closed Sales



In December 2025 there were 301 total Residential sales in Lafayette Parish. That is an **increase** of 24% from units sold in December of 2024, and an **increase** of 20% from units sold in November 2025. **Total for 2025 YTD is 3,385 versus 3,187 in 2024 which is a 6% increase**. Average days on market in the month of December in Lafayette Parish was 83. **Average for 2025 was 83.**

Lafayette Dollar Volume



In December 2025, the total Residential closed volume was \$89,348,391 in Lafayette Parish. That is a 26% **increase** from December 2024, and an **increase** of 21% from November 2025. **Total for 2025 YTD is \$1,007,802,969 versus \$919,895,527 in 2024 which is a 9% increase**. Average Sales Price in December in Lafayette Parish was \$296,838. **Average for 2025 was \$297,726.**

Lafayette Parish Price Points – December 2025

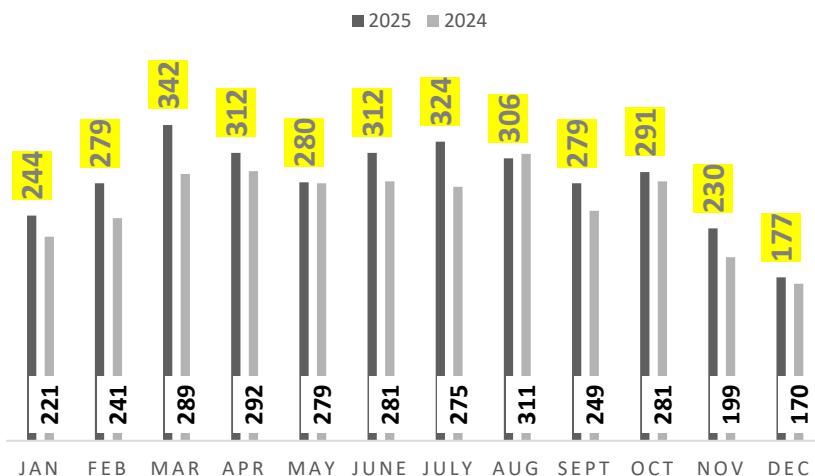
Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	0	1	***
\$20,000-\$29,999	3	1	4.0
\$30,000-\$39,999	8	1	1.5
\$40,000-\$49,999	8	1	1.5
\$50,000-\$59,999	16	7	5.3
\$60,000-\$69,999	14	6	5.1
\$70,000-\$79,999	36	15	5.0
\$80,000-\$89,999	23	12	6.3
\$90,000-\$99,999	22	13	7.1
\$100,000-\$109,999	31	12	4.6
\$110,000-\$119,999	37	23	7.5
\$120,000-\$129,999	45	15	4.0
\$130,000-\$139,999	54	16	3.6
\$140,000-\$149,999	52	17	3.9
\$150,000-\$159,999	55	16	3.5
\$160,000-\$169,999	67	11	2.0
\$170,000-\$179,999	87	24	3.3
\$180,000-\$189,999	107	21	2.4
\$190,000-\$199,999	111	39	4.2
\$200,000-\$219,999	268	59	2.6
\$220,000-\$239,999	380	97	3.1
\$240,000-\$259,999	363	114	3.8
\$260,000-\$279,999	308	85	3.3
\$280,000-\$299,999	222	79	4.3
\$300,000-\$349,999	359	111	3.7
\$350,000-\$399,999	201	82	4.9
\$400,000-\$449,999	110	52	5.7
\$450,000-\$499,999	111	44	4.8
\$500,000-\$549,999	59	36	7.3
\$550,000-\$599,999	41	24	7.0
\$600,000-\$699,999	51	21	4.9
\$700,000-\$799,999	43	25	7.0
\$800,000-\$899,999	38	22	6.9
\$900,000-\$999,999	16	20	15.0
\$1,000,000-\$1,499,999	30	45	18.0
\$1,500,000-\$1,999,999	6	7	14.0
\$2,000,000 & over	4	12	36.0

\$0 - \$149,999:
10% of all sales reported in this range
12% of all active listings
349 total sales vs 140 actives
4.81 - month supply of inventory

\$150,000 - \$299,999:
58% of all sales reported in this range
46% of all active listings
1968 total sales vs 545 actives
3.27 - month supply of inventory

\$300,000 and above:
32% of all sales reported in this range
42% of all active listings
1069 total sales vs 501 actives
5.62 - month supply of inventory

Lafayette Resale Homes New Listings

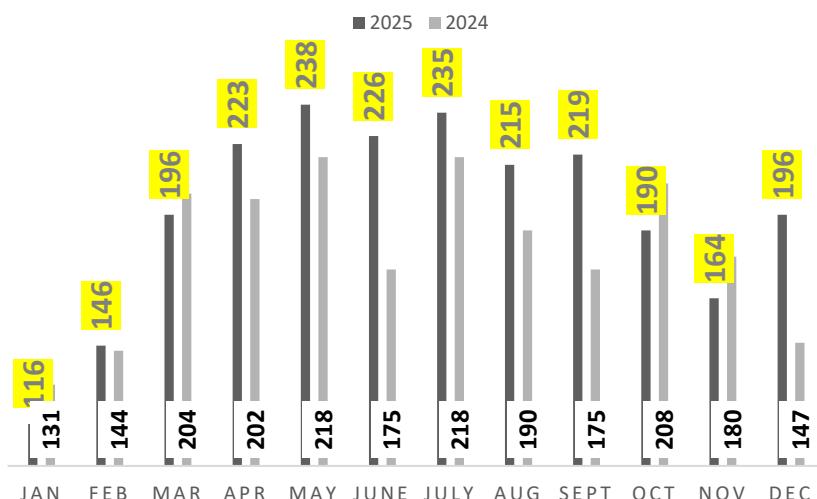


In December 2025 there were 177 Residential resale new listings in Lafayette Parish. That is an **increase** of 4% from resale new listings in December 2024 but a **decrease** of 23% from resale new listings in November 2025. **Total for 2025 YTD is 3,376 versus 3,088 in 2024 which is an 9% increase.**

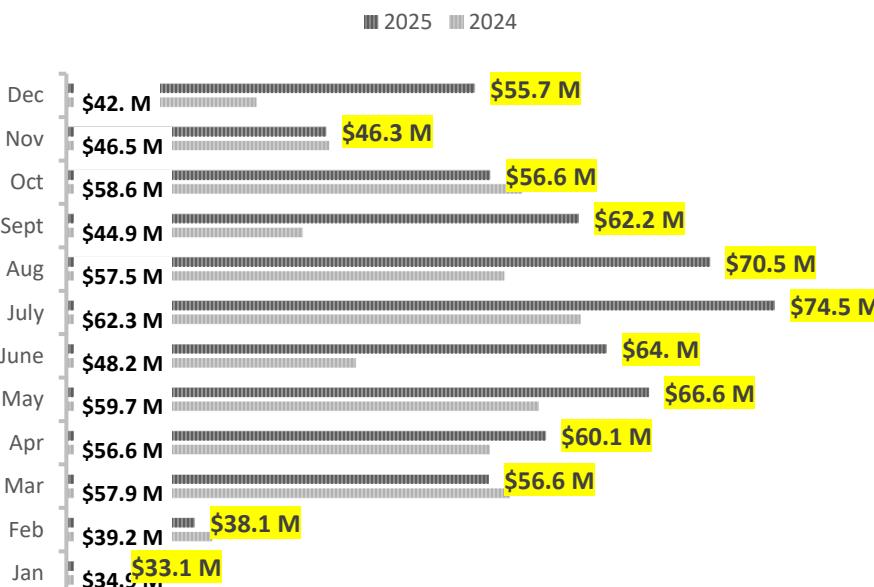
* Any listing with a List date within the reported month range is considered a New Listing.

Lafayette Resale Homes Closed Sales

In December 2025 there were 196 total Residential resales in Lafayette Parish. That is an **increase** of 25% from resale units sold in December of 2024, and an **increase** of 16% from resale units sold in November 2025. **Total for 2025 YTD is 2,364 versus 2,192 in 2024 which is a 7% increase.** Average days on market in the month of December for resales in Lafayette Parish was 74. **Average for 2025 was 71.**



Lafayette Resale Homes Dollar Volume



In December 2025, the total Residential resale closed volume for resales was \$55,676,281 in Lafayette Parish. That is a 25% **increase** from December 2024, and an **increase** of 17% from November 2025. **Total for 2025 YTD is \$684,356,258 versus \$608,224,831 in 2024 which is a 11% increase.** Average Sales Price in December for resales in Lafayette Parish was \$284,062. **Average for 2025 was \$289,490.**

Lafayette Parish Resale Homes Price Points – December 2025

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	0	1	***
\$20,000-\$29,999	2	1	6.0
\$30,000-\$39,999	8	1	1.5
\$40,000-\$49,999	8	1	1.5
\$50,000-\$59,999	16	7	5.3
\$60,000-\$69,999	14	5	4.3
\$70,000-\$79,999	36	15	5.0
\$80,000-\$89,999	23	12	6.3
\$90,000-\$99,999	22	12	6.5
\$100,000-\$109,999	31	12	4.6
\$110,000-\$119,999	37	23	7.5
\$120,000-\$129,999	45	14	3.7
\$130,000-\$139,999	54	15	3.3
<u>\$140,000-\$149,999</u>	<u>51</u>	<u>15</u>	<u>3.5</u>
\$150,000-\$159,999	53	16	3.6
\$160,000-\$169,999	67	10	1.8
\$170,000-\$179,999	86	22	3.1
\$180,000-\$189,999	93	15	1.9
\$190,000-\$199,999	82	27	4.0
\$200,000-\$219,999	214	49	2.7
\$220,000-\$239,999	247	71	3.4
\$240,000-\$259,999	194	67	4.1
\$260,000-\$279,999	145	46	3.8
\$280,000-\$299,999	128	35	3.3
\$300,000-\$349,999	215	73	4.1
\$350,000-\$399,999	136	49	4.3
\$400,000-\$449,999	71	26	4.4
\$450,000-\$499,999	71	29	4.9
\$500,000-\$549,999	39	22	6.8
\$550,000-\$599,999	34	23	8.1
\$600,000-\$699,999	43	14	3.9
\$700,000-\$799,999	29	18	7.4
\$800,000-\$899,999	28	12	5.1
\$900,000-\$999,999	9	10	13.3
\$1,000,000 & over	34	50	17.6

\$0 - \$149,999:

15% of all sales reported in this range
16% of all active listings
347 total sales vs 134 actives
4.63 - month supply of inventory

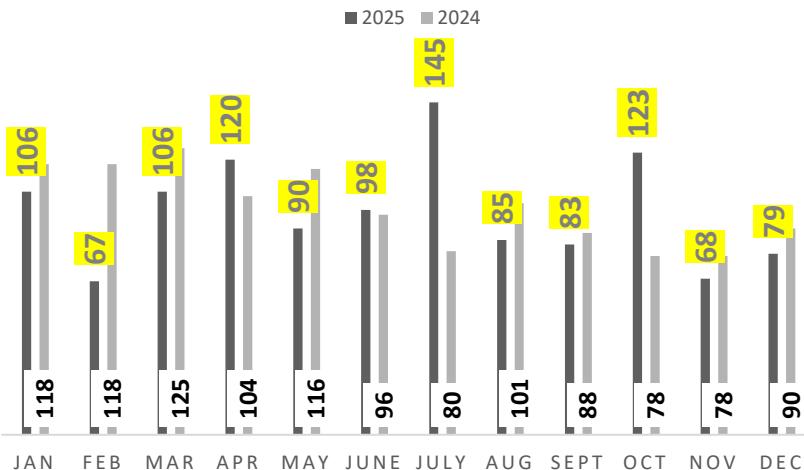
\$150,000 - \$299,999:

55% of all sales reported in this range
44% of all active listings
1309 total sales vs 358 actives
3.28 - month supply of inventory

\$300,000 and above:

30% of all sales reported in this range
40% of all active listings
709 total sales vs 326 actives
5.52 - month supply of inventory

Lafayette New Construction New Listings

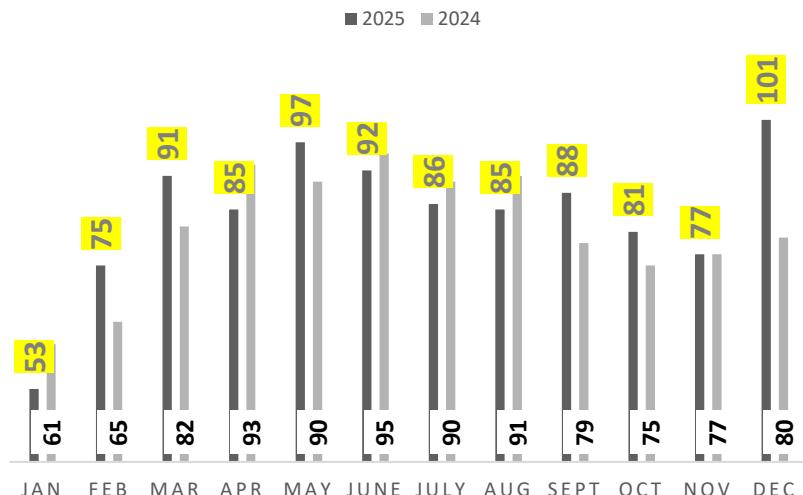


In December 2025 there were 79 new construction listings in Lafayette Parish. That is a **decrease** of 12% from new construction listings in December of 2024 but an **increase** of 14% from new construction new listings in November 2025. Total for 2025 YTD is 1,170 versus 1,192 in 2024 which is a **2% decrease**.

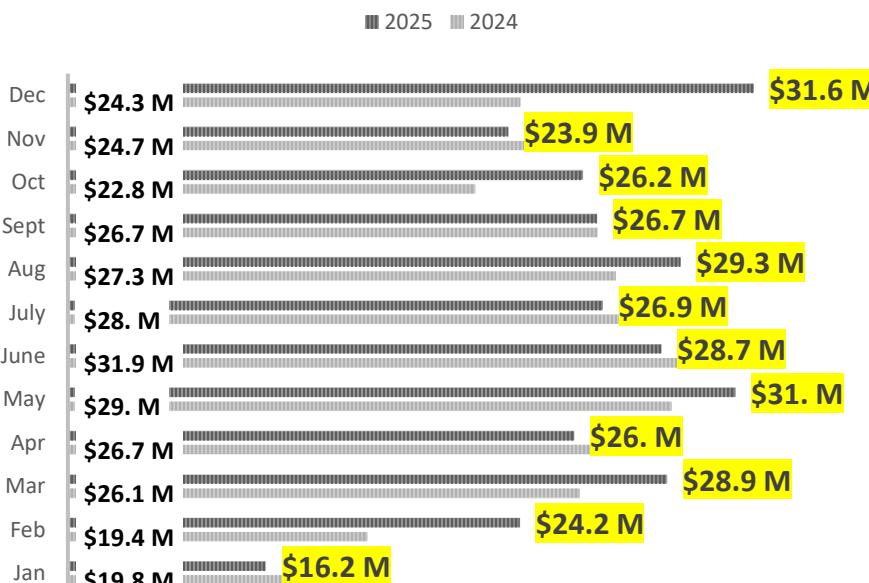
* Any listing with a List date within the reported month range is considered a New Listing.

Lafayette New Construction Closed Sales

In December 2025 there were 101 total new construction sales in Lafayette Parish. That is a 21% **increase** from new construction units sold in December of 2024, and an **increase** of 24% from new construction units sold in November 2025. **Total for 2025 YTD is 1,011 versus 978 in 2024 which is a 3% increase**. Average days on market in the month of December was 101. **Average for 2025 was 111**.



Lafayette New Construction Dollar Volume



In December 2025, the total new construction closed volume was \$31,594,610 in Lafayette Parish. That is a 23% **increase** from December of 2024, and an **increase** of 24% from November 2025. **Total for 2025 YTD is \$319,521,511 versus \$306,684,184 in 2024 which is a 4% increase**. Average Sales Price in December for new construction in Lafayette Parish was \$312,817. **Average for 2025 was \$316,045**.

Lafayette Parish New Construction Price Points – December 2025

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	0	0	***
\$20,000-\$29,999	0	0	***
\$30,000-\$39,999	0	0	***
\$40,000-\$49,999	0	0	***
\$50,000-\$59,999	0	0	***
\$60,000-\$69,999	0	0	***
\$70,000-\$79,999	0	0	***
\$80,000-\$89,999	0	0	***
\$90,000-\$99,999	0	0	***
\$100,000-\$109,999	0	0	***
\$110,000-\$119,999	0	0	***
\$120,000-\$129,999	0	1	***
\$130,000-\$139,999	0	0	***
\$140,000-\$149,999	1	0	0.0
\$150,000-\$159,999	1	0	0.0
\$160,000-\$169,999	0	1	***
\$170,000-\$179,999	1	2	24.0
\$180,000-\$189,999	14	5	4.3
\$190,000-\$199,999	29	14	5.8
\$200,000-\$219,999	51	11	2.6
\$220,000-\$239,999	132	32	2.9
\$240,000-\$259,999	168	48	3.4
\$260,000-\$279,999	162	39	2.9
\$280,000-\$299,999	95	43	5.4
\$300,000-\$349,999	143	38	3.2
\$350,000-\$399,999	65	32	5.9
\$400,000-\$449,999	38	26	8.2
\$450,000-\$499,999	38	15	4.7
\$500,000-\$549,999	20	15	9.0
\$550,000-\$599,999	6	1	2.0
\$600,000-\$699,999	8	7	10.5
\$700,000-\$799,999	13	7	6.5
\$800,000-\$899,999	10	9	10.8
\$900,000-\$999,999	7	10	17.1
\$1,000,000 & over	5	17	40.8
	1007	373	4.4

\$0 - \$149,999:

0% of all sales reported in this range
0% of all active listings
1 total sales vs 1 actives
12.00 - month supply of inventory

\$150,000 - \$299,999:

65% of all sales reported in this range
52% of all active listings
653 total sales vs 195 actives
3.58 - month supply of inventory

\$300,000 and above:

35% of all sales reported in this range
47% of all active listings
353 total sales vs 177 actives
6.02 - month supply of inventory

Top 15 Subdivisions by Units Sold – Lafayette Parish (Q4 2025)

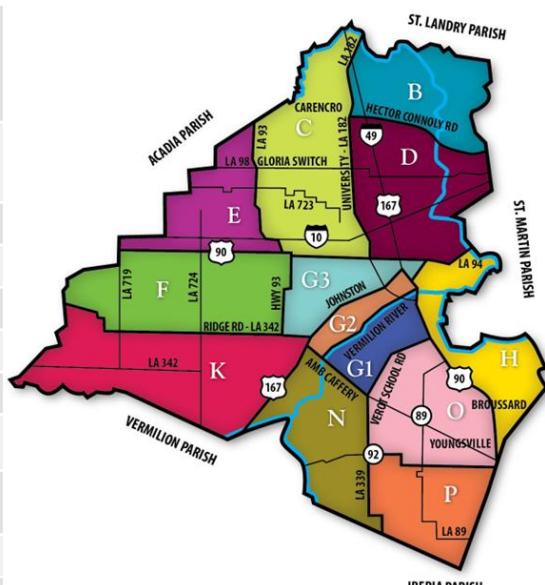
Property Type/Subdivision	Units	Volume	Average Sale Price	Median Sale Price	Avg. Diff. SP to LP	Avg. DOM	Avg. CDOM
The Waters*	57	\$14,332,111	\$251,441	\$251,385	- \$35	26	26
Ambassador Commons*	56	\$15,806,195	\$282,253	\$278,158	+ \$47	24	24
Sugar Mill Pond	46	\$21,452,239	\$466,353	\$437,750	- \$5,815	135	140
River Ranch	37	\$36,119,662	\$976,207	\$749,000	- \$41,747	38	40
Couret Farms	37	\$11,949,049	\$322,947	\$312,000	- \$1,735	60	71
Fairhaven*	36	\$12,634,511	\$350,959	\$351,198	- \$217	57	61
Acadian Meadows*	36	\$10,504,474	\$291,791	\$299,402	- \$300	137	139
Cedar Creek	36	\$8,837,927	\$245,498	\$244,000	+ \$181	100	122
Cypress Meadows	34	\$11,959,260	\$351,743	\$342,500	- \$5,328	49	58
Caneview Estates*	34	\$9,157,157	\$269,328	\$269,588	+ \$371	26	26
Metairie Place*	33	\$8,719,096	\$264,215	\$260,095	- \$149	96	96
Savannah Pointe*	33	\$6,398,613	\$193,897	\$191,820	- \$30	69	69
Station Heights*	31	\$7,071,000	\$228,097	\$228,500	- \$274	81	81
Mon Cherie	27	\$11,779,006	\$436,259	\$459,000	- \$8,495	155	178
Stable View*	27	\$7,029,500	\$260,352	\$256,500	- \$630	106	106

* Notes National Builder

MLS Areas (Q4 2025)

Lafayette

Property Type/Area	Units	Volume	Average Sale Price	Median Sale Price	Avg. Diff. SP to LP	Avg. DOM	Avg. CDOM
Residential	3,375	\$1,003,442,969	\$297,316	\$253,500	- \$6,092	73	83
B	33	\$11,012,179	\$333,702	\$305,000	- \$11,781	80	102
C	258	\$54,122,459	\$209,777	\$202,000	- \$2,072	67	74
D	351	\$76,525,854	\$218,022	\$230,000	- \$3,318	75	87
E	27	\$7,173,425	\$265,682	\$230,000	- \$4,751	46	53
F	250	\$59,857,208	\$239,429	\$233,250	- \$2,231	83	86
G1	158	\$76,565,786	\$484,594	\$300,000	- \$20,506	50	61
G2	259	\$82,465,010	\$318,398	\$238,000	- \$15,128	68	87
G3	308	\$66,371,465	\$215,492	\$208,200	- \$5,604	66	78
H	100	\$23,295,404	\$232,954	\$239,250	- \$2,574	91	95
K	231	\$60,009,315	\$259,781	\$251,385	- \$1,383	76	81
N	342	\$127,337,241	\$372,331	\$294,000	- \$11,393	78	91
O	575	\$194,586,163	\$338,411	\$283,375	- \$5,257	61	71
P	483	\$164,121,460	\$339,796	\$308,190	- \$2,911	90	96



Lafayette Parish Recap – 2025 vs 2024

	Year to Date		
	YTD-24	YTD-25	% Change
New Listings	4288	4513	5%
Closed Sales	2905	3385	17%
Days on Market	71	83	52%
Average Sales Price	\$316,659	\$297,726	-6%

Lafayette Parish Resale Recap – 2025 vs 2024

	Year to Date		
	YTD-24	YTD-25	% Change
New Listings	3094	3376	9%
Closed Sales	2192	2364	8%
Days on Market	56	71	27%
Average Sales Price	\$277,475	\$289,491	4%

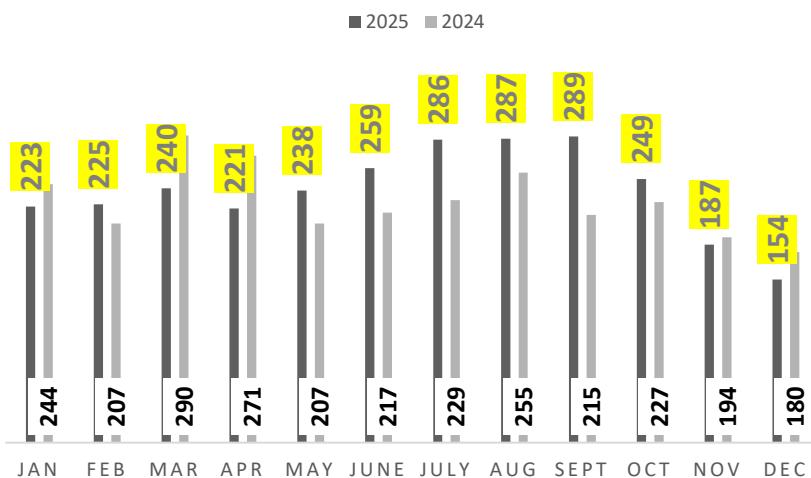
Lafayette Parish New Construction Recap – 2025 vs 2024

	Year to Date		
	YTD-24	YTD-25	% Change
New Listings	1192	1170	-2%
Closed Sales	978	1011	3%
Days on Market	104	110	6%
Average Sales Price	\$313,583	\$316,045	1%

Out of Parish



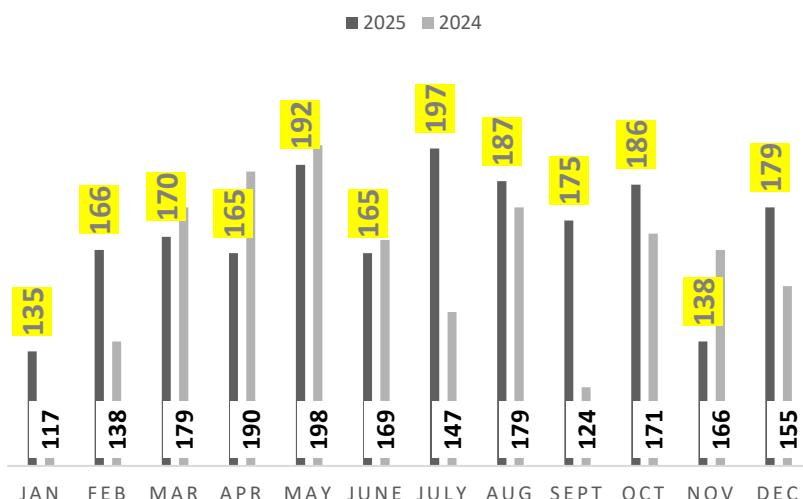
Out of Parish New Listings



In December 2025 there were 154 Residential out of Parish new listings. That is a **decrease** of 14% from new listings in December of 2024 and a **decrease** of 18% from new listings in November 2025. **Total for 2025 YTD is 2,858 versus 2,736 in 2024 which is a 4% increase.**

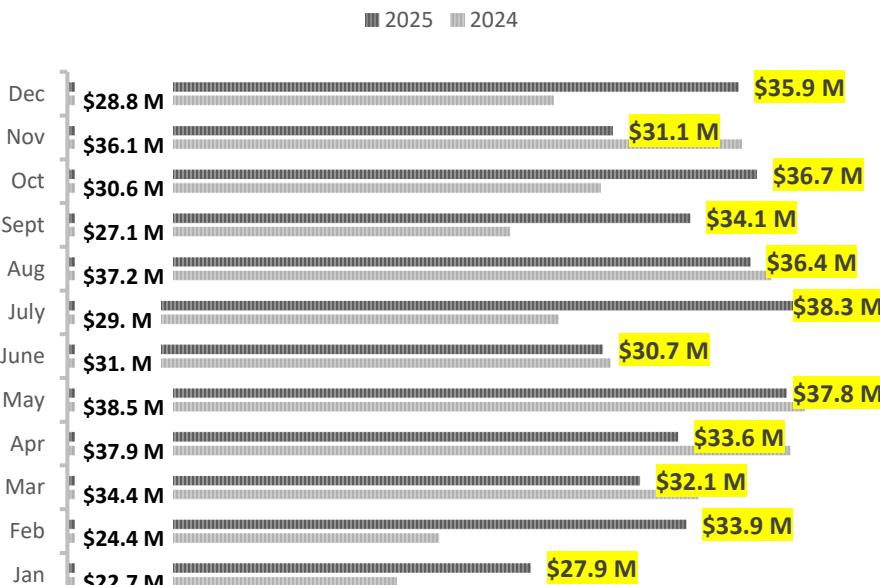
* Any listing with a List date within the reported month range is considered a New Listing.

Out of Parish Closed Sales



In December 2025 there were 179 total Residential out of Parish sales. That is a 13% **increase** from out of Parish units sold in December of 2024, and an **increase** of 23% from out of Parish units sold in November 2025. **Total for 2025 YTD is 2,055 versus 1,933 in 2024 which is a 6% increase.** Average days on market for out of Parish in the month of December was 80. **Average for 2025 was 96.**

Out of Parish Dollar Volume



In December 2025, the total Residential out of Parish closed volume was \$35,936,831. That is a 20% **increase** from December 2024, and an **increase** of 14% from November 2025. **Total for 2025 YTD is \$408,557,056 versus \$377,668,536 in 2024 which is an 8% increase.** Average Sales Price in December for out of Parish was \$200,764. **Average for 2025 was \$198,811.**

Out of Parish Price Points – December 2025

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	32	3	1.1
\$20,000-\$29,999	39	6	1.8
\$30,000-\$39,999	52	10	2.3
\$40,000-\$49,999	49	10	2.4
\$50,000-\$59,999	51	20	4.7
\$60,000-\$69,999	51	18	4.2
\$70,000-\$79,999	49	35	8.6
\$80,000-\$89,999	34	22	7.8
\$90,000-\$99,999	46	31	8.1
\$100,000-\$109,999	41	12	3.5
\$110,000-\$119,999	55	30	6.5
\$120,000-\$129,999	81	24	3.6
\$130,000-\$139,999	69	42	7.3
\$140,000-\$149,999	74	32	5.2
\$150,000-\$159,999	80	32	4.8
\$160,000-\$169,999	74	33	5.4
\$170,000-\$179,999	92	29	3.8
\$180,000-\$189,999	83	29	4.2
\$190,000-\$199,999	72	34	5.7
\$200,000-\$219,999	162	42	3.1
\$220,000-\$239,999	213	71	4.0
\$240,000-\$259,999	149	50	4.0
\$260,000-\$279,999	77	37	5.8
\$280,000-\$299,999	51	29	6.8
\$300,000-\$349,999	99	60	7.3
\$350,000-\$399,999	58	32	6.6
\$400,000-\$449,999	37	15	4.9
\$450,000-\$499,999	18	27	18.0
\$500,000-\$549,999	21	9	5.1
\$550,000-\$599,999	16	14	10.5
\$600,000-\$699,999	14	7	6.0
\$700,000-\$799,999	6	8	16.0
\$800,000-\$899,999	4	3	9.0
\$900,000-\$999,999	2	6	36.0
\$1,000,000 & over	4	18	54.0

\$0 - \$149,999:

35% of all sales reported in this range
34% of all active listings
723 total sales vs 295 actives
4.90 - month supply of inventory

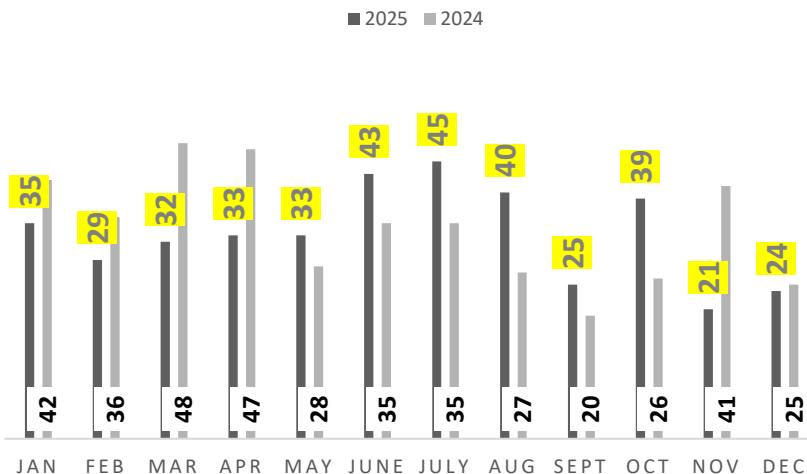
\$150,000 - \$299,999:

51% of all sales reported in this range
44% of all active listings
1053 total sales vs 386 actives
4.40 - month supply of inventory

\$300,000 and above:

14% of all sales reported in this range
23% of all active listings
279 total sales vs 199 actives
8.56 - month supply of inventory

Out of Parish New Construction New Listings

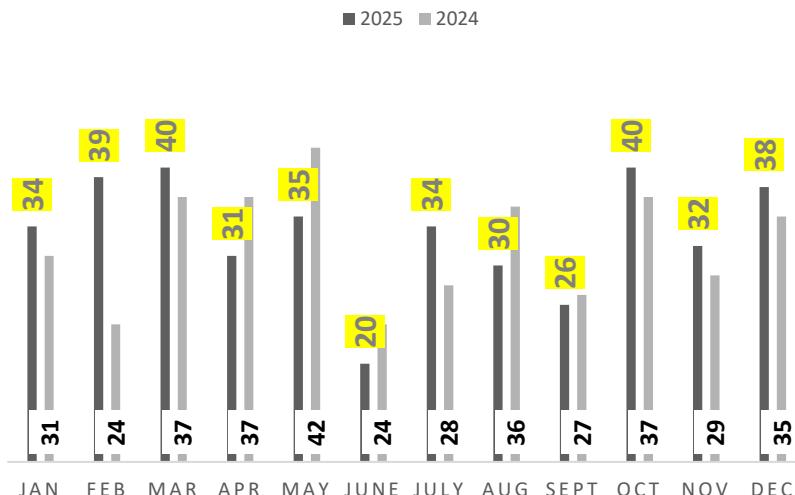


In December 2025 there were 24 Residential new construction out of Parish listings. That is a **decrease** of 4% from new listings in December of 2024, but an **increase** of 13% from new listings in November 2025. Total for 2025 YTD is 399 versus 410 in 2024 which is an 3% **decrease**.

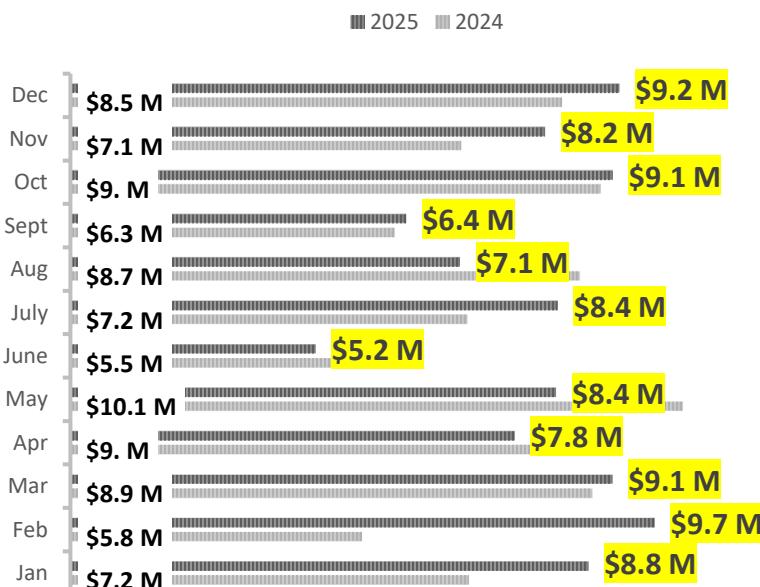
* Any listing with a List date within the reported month range is considered a New Listing.

Out of Parish New Construction Closed Sales

In December 2025 there were 38 total Residential new construction out of Parish sales. That is an **increase** of 8% from units sold in December of 2024, and an **increase** of 16% from units sold in November 2025. **Total for 2025 YTD is 399 versus 387 in 2024 which is a 3% increase**. Average days on market in the month of December was 78. **Average for 2025 was 94**.



Out of Parish New Construction Dollar Volume



In December 2025, the total Residential new construction out of Parish closed volume was \$9,228,265. That is an 8% **increase** from December 2024, and an **increase** of 11% from November 2025. **Total for 2025 YTD is \$97,693,017 versus \$93,407,444 in 2024 which is a 4% increase**. Average Sales Price in December for new construction out of Parish was \$242,849. **Average for 2025 was \$244,844**.

Out of Parish New Construction Price Points – December 2025

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	0	0	***
\$20,000-\$29,999	0	0	***
\$30,000-\$39,999	0	0	***
\$40,000-\$49,999	0	0	***
\$50,000-\$59,999	0	0	***
\$60,000-\$69,999	0	0	***
\$70,000-\$79,999	0	0	***
\$80,000-\$89,999	0	0	***
\$90,000-\$99,999	0	0	***
\$100,000-\$109,999	0	0	***
\$110,000-\$119,999	0	0	***
\$120,000-\$129,999	0	0	***
\$130,000-\$139,999	0	0	***
\$140,000-\$149,999	2	0	0.0
\$150,000-\$159,999	3	2	8.0
\$160,000-\$169,999	4	1	3.0
\$170,000-\$179,999	11	0	0.0
\$180,000-\$189,999	11	2	2.2
\$190,000-\$199,999	15	3	2.4
\$200,000-\$219,999	70	10	1.7
\$220,000-\$239,999	132	25	2.3
\$240,000-\$259,999	76	21	3.3
\$260,000-\$279,999	21	15	8.6
\$280,000-\$299,999	12	4	4.0
\$300,000-\$349,999	24	12	6.0
\$350,000-\$399,999	11	3	3.3
\$400,000-\$449,999	1	1	12.0
\$450,000-\$499,999	0	1	***
\$500,000-\$549,999	1	0	0.0
\$550,000-\$599,999	2	1	6.0
\$600,000-\$699,999	2	1	6.0
\$700,000-\$799,999	1	0	0.0
\$800,000-\$899,999	0	0	***
\$900,000-\$999,999	0	0	***
\$1,000,000 & over	0	0	***

\$0 - \$149,999:

1% of all sales reported in this range
0% of all active listings
2 total sales vs 0 actives
0.00 - month supply of inventory

\$150,000 - \$299,999:

89% of all sales reported in this range
81% of all active listings
355 total sales vs 83 actives
2.81 - month supply of inventory

\$300,000 and above:

11% of all sales reported in this range
19% of all active listings
42 total sales vs 19 actives
5.43 - month supply of inventory

Out of Parish Recap – 2025 vs 2024

	Year to Date		
	YTD-24	YTD-25	% Change
New Listings	2736	2858	4%
Closed Sales	1933	2055	6%
Days on Market	91	96	5%
Average Sales Price	\$195,379	\$198,811	2%

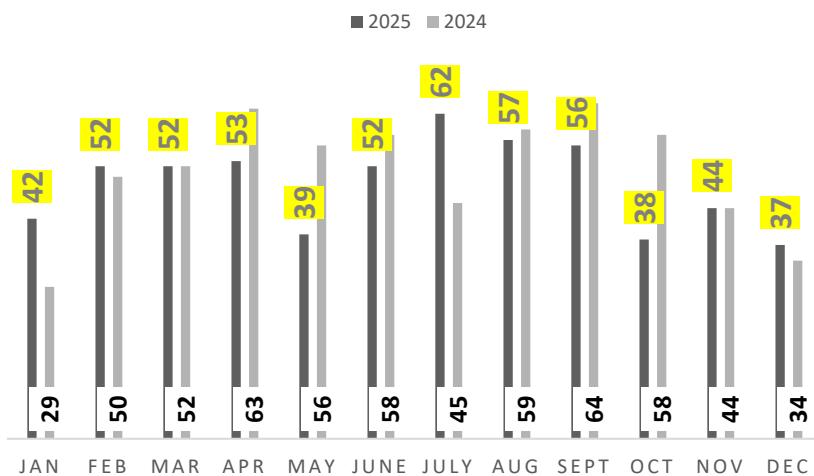
Out of Parish New Construction Recap – 2025 vs 2024

	Year to Date		
	YTD-24	YTD-25	% Change
New Listings	410	399	-3%
Closed Sales	387	399	3%
Days on Market	111	94	-15%
Average Sales Price	\$241,260	\$244,845	1%

Iberia Parish



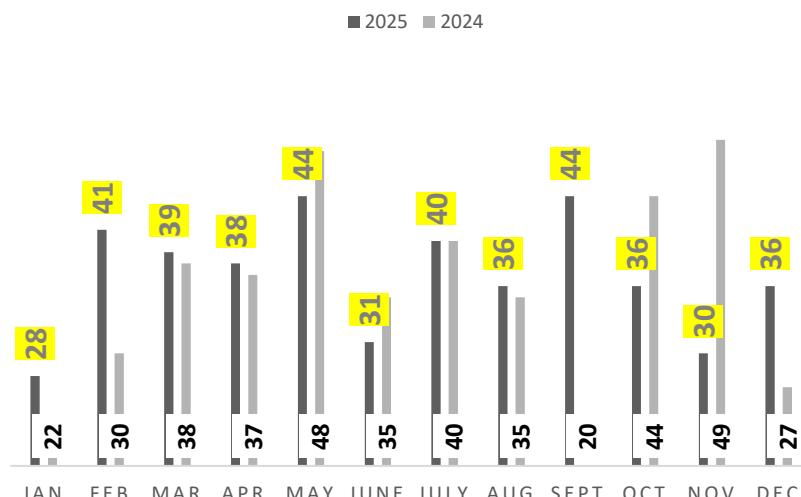
Iberia Parish New Listings



In December 2025 there were 37 new Residential listings in Iberia Parish. That is an 8% **increase** from new listings in December of 2024 but a **decrease** of 16% from new listings in November 2025. Total for 2025 YTD is 584 versus 612 in 2024 which is a 5% **decrease**.

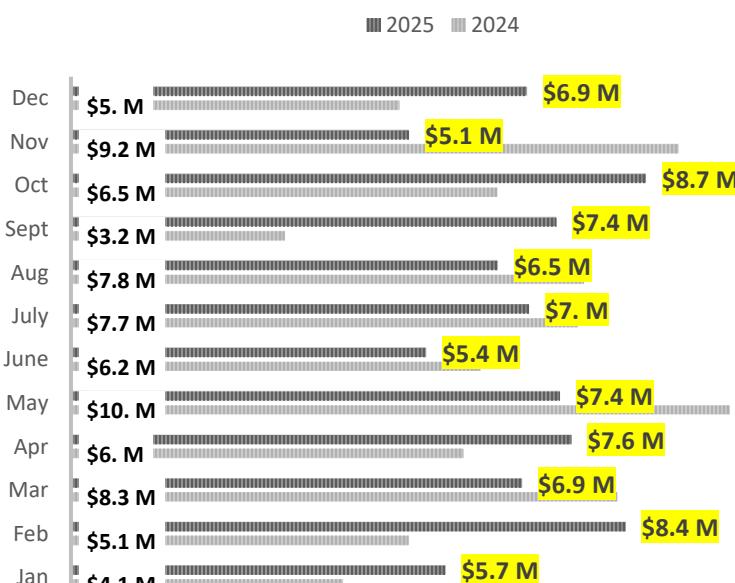
* Any listing with a List date within the reported month range is considered a New Listing.

Iberia Parish Closed Sales



In December 2025 there were 36 total Residential sales in Iberia Parish. That is an **increase** of 23% from units sold in December of 2024, and an **increase** of 17% from units sold in November 2025. **Total for 2025 YTD is 443 versus 425 in 2024 which is a 4% increase.** Average days on market in the month of December in Iberia Parish was 59. **Average for 2025 was 91.**

Iberia Parish Dollar Volume



In December 2025, the total Residential closed volume was \$6,925,651 in Iberia Parish. That is a 28% **increase** from December 2024, and an **increase** of 26% from November 2025. **Total for 2025 YTD is \$83,006,530 versus \$79,152,980 in 2023 which is a 5% increase.** Average Sales Price in December in Iberia Parish was \$192,379. **Average for 2025 was \$187,373.**

Iberia Parish Price Points – December 2025

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	11	1	1.1
\$20,000-\$29,999	6	1	2.0
\$30,000-\$39,999	18	2	1.3
\$40,000-\$49,999	5	4	9.6
\$50,000-\$59,999	13	4	3.7
\$60,000-\$69,999	12	3	3.0
\$70,000-\$79,999	9	5	6.7
\$80,000-\$89,999	6	7	14.0
\$90,000-\$99,999	11	5	5.5
\$100,000-\$109,999	10	5	6.0
\$110,000-\$119,999	19	8	5.1
\$120,000-\$129,999	21	4	2.3
\$130,000-\$139,999	14	11	9.4
\$140,000-\$149,999	23	7	3.7
\$150,000-\$159,999	17	5	3.5
\$160,000-\$169,999	18	5	3.3
\$170,000-\$179,999	22	6	3.3
\$180,000-\$189,999	19	4	2.5
\$190,000-\$199,999	20	6	3.6
\$200,000-\$219,999	33	9	3.3
\$220,000-\$239,999	35	11	3.8
\$240,000-\$259,999	31	9	3.5
\$260,000-\$279,999	16	7	5.3
\$280,000-\$299,999	3	8	32.0
\$300,000-\$349,999	14	11	9.4
\$350,000-\$399,999	14	8	6.9
\$400,000-\$449,999	5	1	2.4
\$450,000-\$499,999	3	6	24.0
\$500,000-\$549,999	4	1	3.0
\$550,000-\$599,999	5	3	7.2
\$600,000-\$699,999	3	2	8.0
\$700,000-\$799,999	2	2	12.0
\$800,000-\$899,999	0	1	***
\$900,000-\$999,999	0	0	***
\$1,000,000 & over	1	2	24.0

\$0 - \$149,999:

40% of all sales reported in this range
39% of all active listings
178 total sales vs 67 actives
4.52 - month supply of inventory

\$150,000 - \$299,999:

48% of all sales reported in this range
40% of all active listings
214 total sales vs 70 actives
3.93 - month supply of inventory

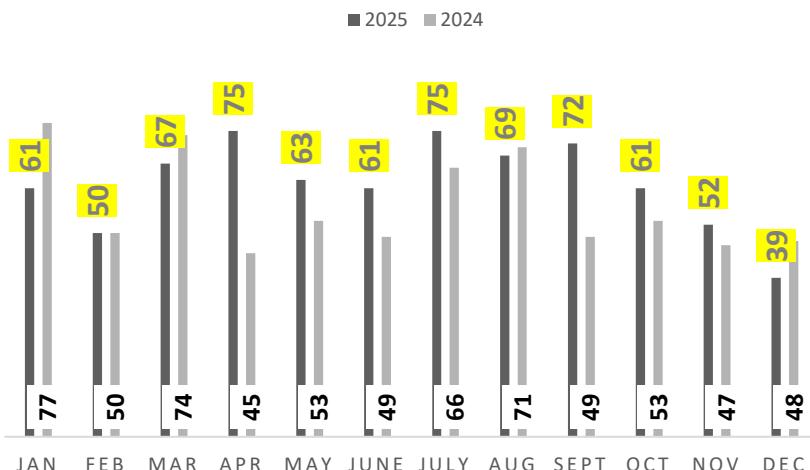
\$300,000 and above:

12% of all sales reported in this range
21% of all active listings
51 total sales vs 37 actives
8.71 - month supply of inventory

St Landry Parish



St Landry Parish New Listings

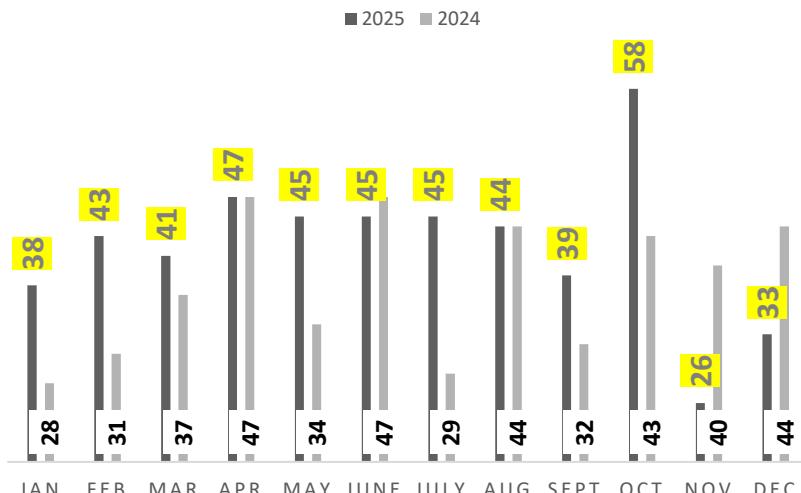


In December 2025 there were 39 new Residential listings in St Landry Parish. That is a **decrease** of 19% from new listings in December of 2024 and a 25% **decrease** from new listings in November 2025. **Total for 2025 YTD is 745 versus 682 in 2024 which is an 8% increase.**

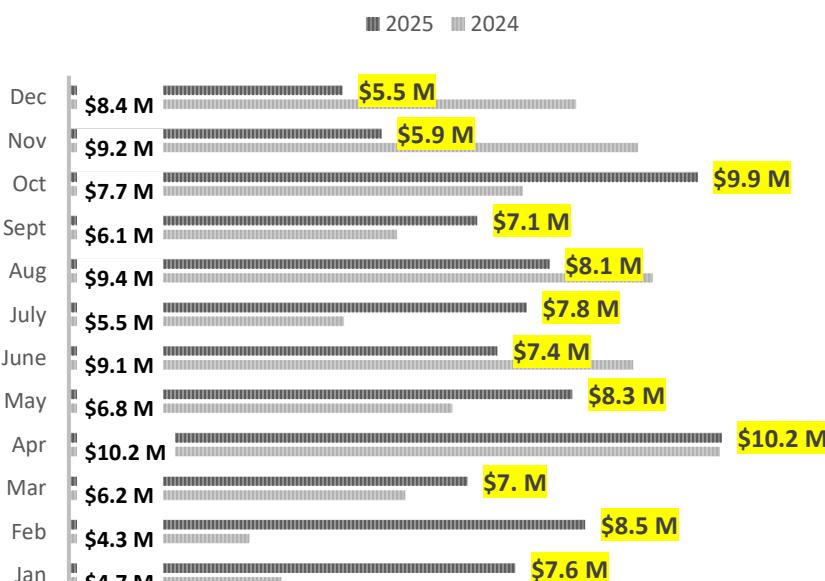
* Any listing with a List date within the reported month range is considered a New Listing.

St Landry Parish Closed Sales

In December 2025 there were 33 total Residential sales in St Landry Parish. That is a **decrease** of 25% from units sold in December of 2024, but an **increase** of 21% from units sold in November 2025. **Total for 2025 YTD is 504 versus 456 in 2024 which is a 10% increase.** Average days on market in the month of December across St Landry Parish was 98. **Average for 2025 was 105.**



St Landry Parish Dollar Volume



In December 2025, the total Residential closed volume was \$5,541,880 across St Landry Parish. That is a 35% **decrease** from December 2024, and a **decrease** of 8% from November 2025. **Total for 2025 YTD is \$93,410,137 versus \$87,575,823 in 2024 which is a 6% increase.** Average Sales Price in December across St Landry Parish was \$165,208. **Average for 2025 was \$185,337.**

St Landry Parish Price Points – December 2025

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	8	0	0.0
\$20,000-\$29,999	17	4	2.8
\$30,000-\$39,999	19	4	2.5
\$40,000-\$49,999	13	3	2.8
\$50,000-\$59,999	18	8	5.3
\$60,000-\$69,999	18	4	2.7
\$70,000-\$79,999	11	11	12.0
\$80,000-\$89,999	14	6	5.1
\$90,000-\$99,999	18	8	5.3
\$100,000-\$109,999	12	5	5.0
\$110,000-\$119,999	9	9	12.0
\$120,000-\$129,999	20	5	3.0
\$130,000-\$139,999	17	12	8.5
\$140,000-\$149,999	17	9	6.4
\$150,000-\$159,999	26	9	4.2
\$160,000-\$169,999	14	9	7.7
\$170,000-\$179,999	24	6	3.0
\$180,000-\$189,999	23	10	5.2
\$190,000-\$199,999	19	12	7.6
\$200,000-\$219,999	41	7	2.0
\$220,000-\$239,999	44	22	6.0
\$240,000-\$259,999	14	10	8.6
\$260,000-\$279,999	16	11	8.3
\$280,000-\$299,999	6	6	12.0
\$300,000-\$349,999	21	16	9.1
\$350,000-\$399,999	11	6	6.5
\$400,000-\$449,999	11	7	7.6
\$450,000-\$499,999	6	4	8.0
\$500,000-\$549,999	4	2	6.0
\$550,000-\$599,999	4	1	3.0
\$600,000-\$699,999	4	2	6.0
\$700,000-\$799,999	1	0	0.0
\$800,000-\$899,999	2	1	6.0
\$900,000-\$999,999	0	2	***
\$1,000,000 & over	2	5	30.0
	504	236	5.6

\$0 - \$149,999:

42% of all sales reported in this range
37% of all active listings
211 total sales vs 88 actives
5.00 - month supply of inventory

\$150,000 -\$299,999:

45% of all sales reported in this range
43% of all active listings
227 total sales vs 102 actives
5.39 - month supply of inventory

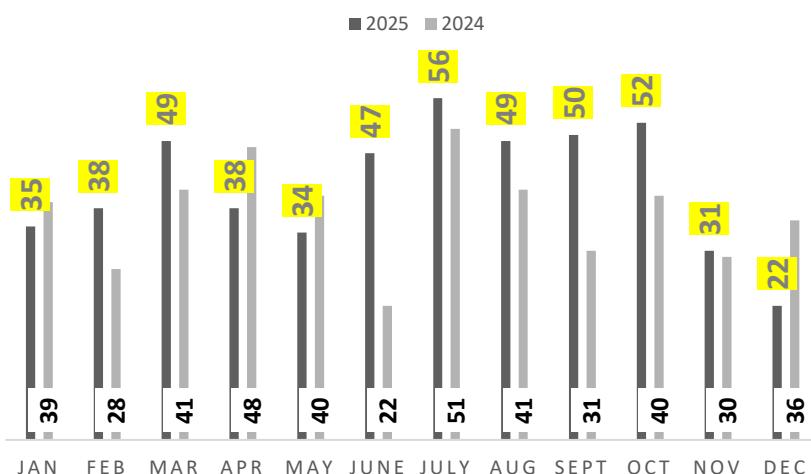
\$300,000 and above:

13% of all sales reported in this range
19% of all active listings
66 total sales vs 46 actives
8.36 - month supply of inventory

St Martin Parish



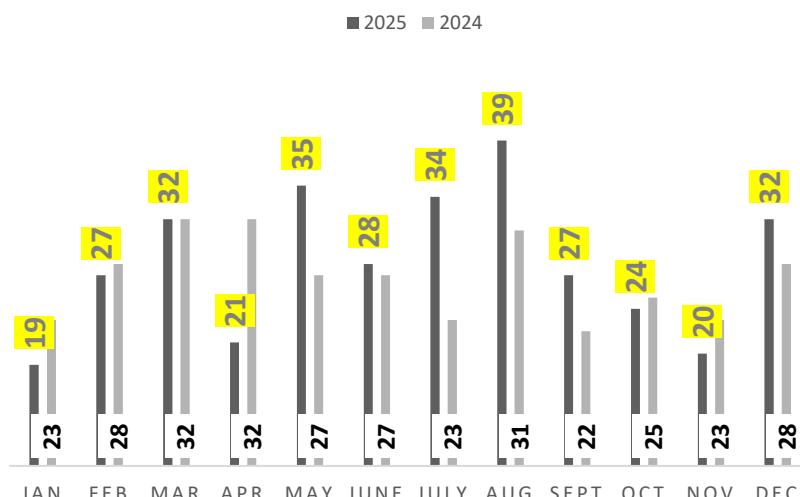
St Martin Parish New Listings



In December 2025 there were 22 new Residential listings in St Martin Parish. That is a **decrease** of 39% from new listings in December of 2024 and a **decrease** of 29% from new listings in November 2025. **Total for 2025 YTD is 501 versus 447 in 2024 which is a 11% increase.**

* Any listing with a List date within the reported month range is considered a New Listing.

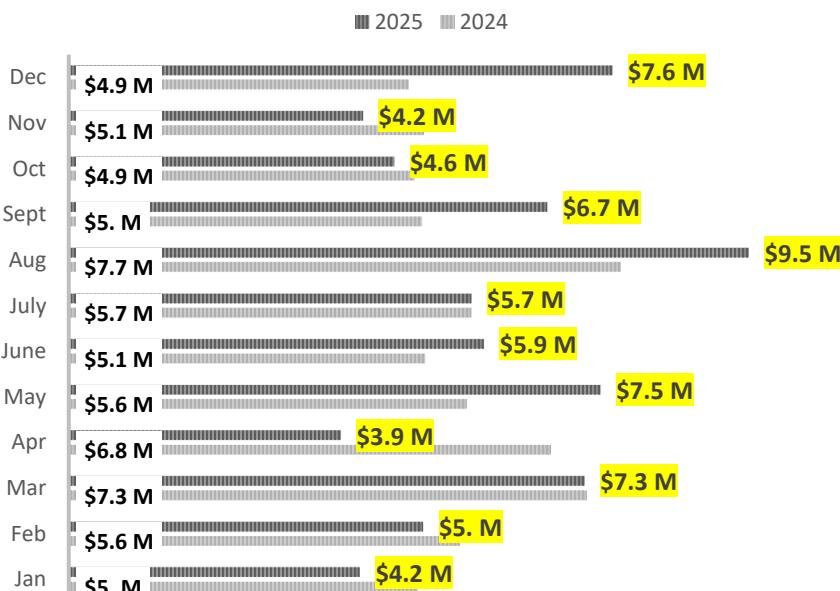
St Martin Parish Closed Sales



In December 2025 there were 32 total Residential sales in St Martin Parish.

That is a 13% **increase** from units sold in December 2024, and an **increase** of 38% from units sold in November 2025. **Total for 2025 YTD is 338 versus 321 in 2024 which is a 5% **increase**.** Average days on market in the month of December across St Martin Parish was 71. **Average for 2025 was 82.**

St Martin Parish Dollar Volume



In December 2025, the total Residential closed volume was \$7,631,715 across St Martin Parish. That is a 36% **increase** from December of 2024, and an **increase** of 45% from November 2025. **Total for 2025 YTD is \$72,195,515 versus \$68,644,206 in 2024 which is an 5% **increase**.** Average Sales Price in December across St Martin Parish was \$238,491. **Average for 2025 was \$213,596.**

St Martin Parish Price Points – December 2025

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	1	0	0.0
\$20,000-\$29,999	5	1	2.4
\$30,000-\$39,999	4	2	6.0
\$40,000-\$49,999	10	0	0.0
\$50,000-\$59,999	5	4	9.6
\$60,000-\$69,999	5	3	7.2
\$70,000-\$79,999	9	4	5.3
\$80,000-\$89,999	5	4	9.6
\$90,000-\$99,999	4	4	12.0
\$100,000-\$109,999	5	1	2.4
\$110,000-\$119,999	10	5	6.0
\$120,000-\$129,999	14	4	3.4
\$130,000-\$139,999	12	9	9.0
\$140,000-\$149,999	11	7	7.6
\$150,000-\$159,999	14	5	4.3
\$160,000-\$169,999	11	9	9.8
\$170,000-\$179,999	18	5	3.3
\$180,000-\$189,999	18	5	3.3
\$190,000-\$199,999	13	6	5.5
\$200,000-\$219,999	22	5	2.7
\$220,000-\$239,999	22	8	4.4
\$240,000-\$259,999	21	5	2.9
\$260,000-\$279,999	11	3	3.3
\$280,000-\$299,999	22	9	4.9
\$300,000-\$349,999	32	16	6.0
\$350,000-\$399,999	14	9	7.7
\$400,000-\$449,999	8	3	4.5
\$450,000-\$499,999	2	7	42.0
\$500,000-\$549,999	6	4	8.0
\$550,000-\$599,999	2	3	18.0
\$600,000-\$699,999	1	1	12.0
\$700,000-\$799,999	0	3	***
\$800,000-\$899,999	0	0	***
\$900,000-\$999,999	1	2	24.0
\$1,000,000 & over	0	4	***

\$0 - \$149,999:

30% of all sales reported in this range
30% of all active listings
100 total sales vs 48 actives
5.76 - month supply of inventory

\$150,000 - \$299,999:

51% of all sales reported in this range
38% of all active listings
172 total sales vs 60 actives
4.19 - month supply of inventory

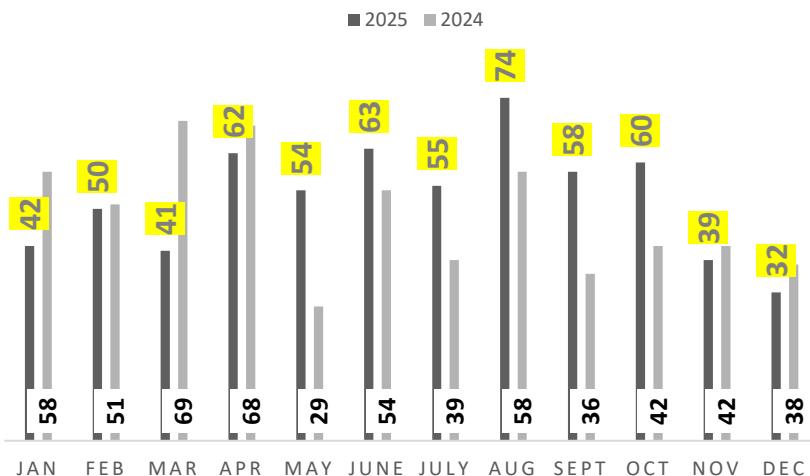
\$300,000 and above:

20% of all sales reported in this range
33% of all active listings
66 total sales vs 52 actives
9.45 - month supply of inventory

Vermilion Parish



Vermilion Parish New Listings

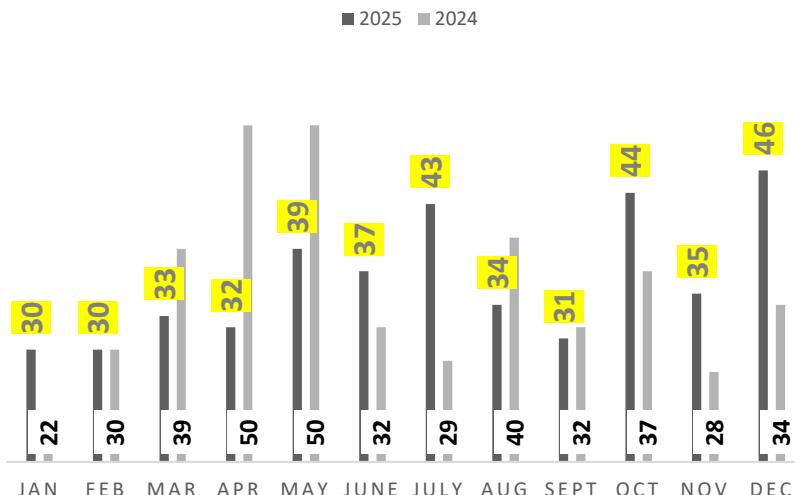


In December 2025 there were 32 new Residential listings in Vermilion Parish. That is a **decrease** of 16% from new listings in December of 2024 and a **decrease** of 18% from new listings in November 2025. **Total for 2025 YTD is 630 versus 584 in 2024 which is a 7% increase.**

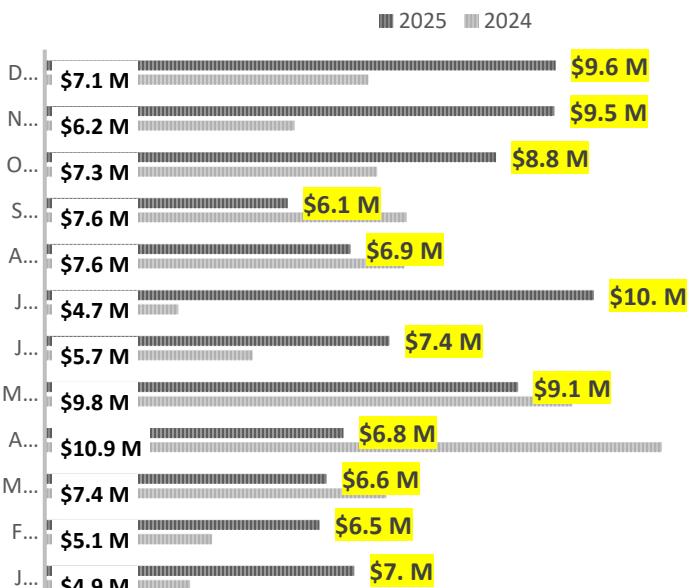
*Any listing with a List date within the reported month range is considered a New Listing.

Vermilion Parish Closed Sales

In December 2025 there were 46 total Residential sales in Vermilion Parish. That is an **increase** of 26% from units sold in December of 2024, and an **increase** of 24% from units sold in November 2025. **Total for 2025 YTD is 434 versus 423 in 2024 which is a 3% increase.** Average days on market in the month of December across Vermilion Parish was 74. Average for 2025 was 95.



Vermilion Parish Dollar Volume



In December 2025, the total Residential closed volume was \$9,551,185 across Vermilion Parish. That is a 25% **increase** from December of 2024, and an **increase** of <1% from November 2025. **Total for 2025 YTD is \$94,393,460 versus \$84,312,701 in 2024 which is a 11% increase.** Average Sales Price in December across Vermilion Parish was \$207,634. **Average for 2025 was \$217,496.**

Vermilion Parish Price Points – December 2025

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	9	0	0.0
\$20,000-\$29,999	8	0	0.0
\$30,000-\$39,999	5	2	4.8
\$40,000-\$49,999	12	1	1.0
\$50,000-\$59,999	9	1	1.3
\$60,000-\$69,999	9	7	9.3
\$70,000-\$79,999	9	12	16.0
\$80,000-\$89,999	4	3	9.0
\$90,000-\$99,999	1	6	72.0
\$100,000-\$109,999	5	1	2.4
\$110,000-\$119,999	10	5	6.0
\$120,000-\$129,999	13	7	6.5
\$130,000-\$139,999	10	5	6.0
\$140,000-\$149,999	11	3	3.3
\$150,000-\$159,999	8	8	12.0
\$160,000-\$169,999	11	6	6.5
\$170,000-\$179,999	13	8	7.4
\$180,000-\$189,999	10	6	7.2
\$190,000-\$199,999	12	5	5.0
\$200,000-\$219,999	39	17	5.2
\$220,000-\$239,999	68	20	3.5
\$240,000-\$259,999	60	15	3.0
\$260,000-\$279,999	28	11	4.7
\$280,000-\$299,999	14	3	2.6
\$300,000-\$349,999	18	13	8.7
\$350,000-\$399,999	13	4	3.7
\$400,000-\$449,999	7	4	6.9
\$450,000-\$499,999	4	3	9.0
\$500,000-\$549,999	3	0	0.0
\$550,000-\$599,999	4	6	18.0
\$600,000-\$699,999	2	1	6.0
\$700,000-\$799,999	1	2	24.0
\$800,000-\$899,999	2	1	6.0
\$900,000-\$999,999	1	1	12.0
\$1,000,000 & over	1	4	48.0

\$0 - \$149,999:

27% of all sales reported in this range

28% of all active listings

115 total sales vs 53 actives

5.53 - month supply of inventory

\$150,000 - \$299,999:

61% of all sales reported in this range

52% of all active listings

263 total sales vs 99 actives

4.52 - month supply of inventory

\$300,000 and above:

13% of all sales reported in this range

20% of all active listings

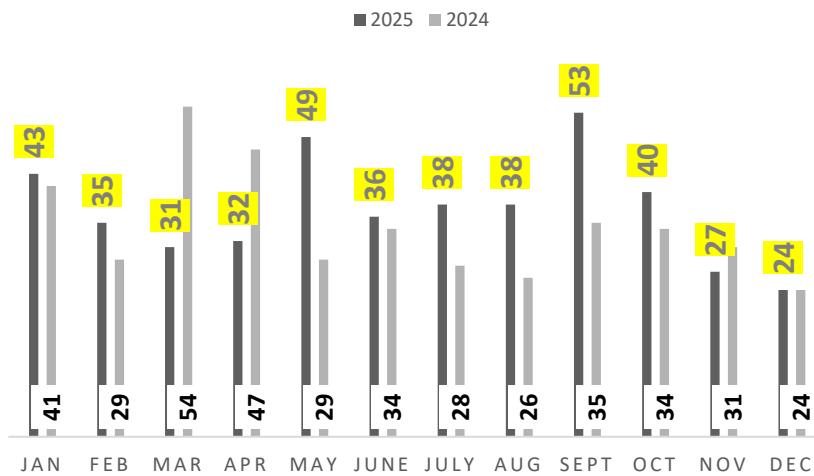
56 total sales vs 39 actives

8.36 - month supply of inventory

Acadia Parish



Acadia Parish New Listings

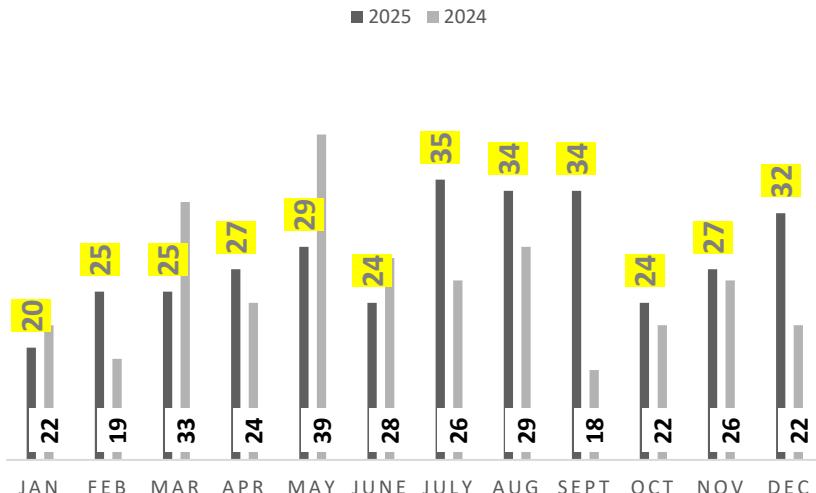


In December 2025 there were 24 new Residential listings in Acadia Parish. That is no change from new listings in December of 2024 and a **decrease** of 11% from new listings in November 2025. **Total for 2025 YTD is 446 versus 412 in 2024 which is an 8% increase.**

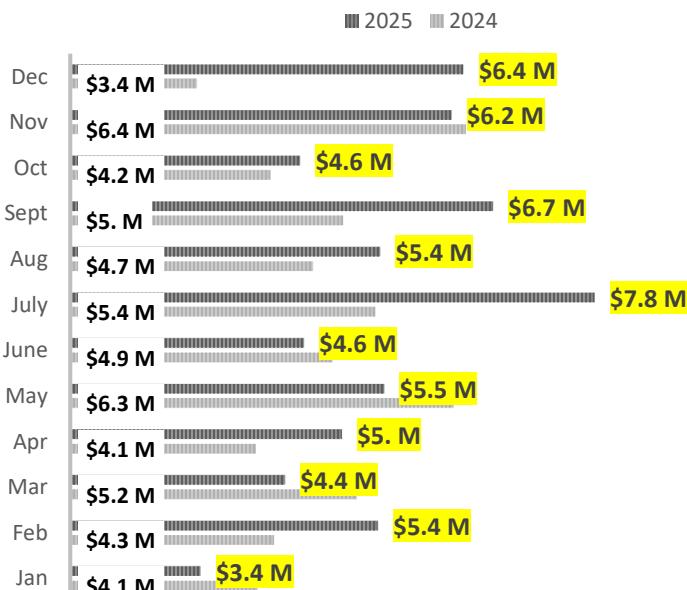
*Any listing with a List date within the reported month range is considered a New Listing.

Acadia Parish Closed Sales

In December 2025 there were 32 total Residential sales in Acadia Parish. That is an **increase** of 31% from units sold in December of 2024, and an **increase** of 16% from units sold in November 2025. **Total for 2025 YTD is 336 versus 308 in 2024 which is an 8% increase.** Average days on market in the month of December across Acadia Parish was 99. **Average for 2025 was 102.**



Acadia Parish Dollar Volume



In December 2025, the total Residential closed volume was \$6,376,400 across Acadia Parish. That is a **47% increase** from December 2024, and an **increase** of 2% from November 2025. **Total for 2025 YTD is \$65,551,413 versus \$57,982,826 in 2024 which is a 12% increase.** Average Sales Price in December across Acadia Parish was \$199,262. **Average for 2025 was \$195,093.**

Acadia Parish Price Points – December 2025

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	3	0	0.0
\$20,000-\$29,999	3	0	0.0
\$30,000-\$39,999	6	0	0.0
\$40,000-\$49,999	9	2	2.7
\$50,000-\$59,999	6	3	6.0
\$60,000-\$69,999	7	1	1.7
\$70,000-\$79,999	11	3	3.3
\$80,000-\$89,999	5	2	4.8
\$90,000-\$99,999	12	8	8.0
\$100,000-\$109,999	9	0	0.0
\$110,000-\$119,999	7	3	5.1
\$120,000-\$129,999	13	4	3.7
\$130,000-\$139,999	16	5	3.8
\$140,000-\$149,999	12	6	6.0
\$150,000-\$159,999	15	5	4.0
\$160,000-\$169,999	20	4	2.4
\$170,000-\$179,999	15	4	3.2
\$180,000-\$189,999	13	4	3.7
\$190,000-\$199,999	8	5	7.5
\$200,000-\$219,999	27	4	1.8
\$220,000-\$239,999	44	10	2.7
\$240,000-\$259,999	23	11	5.7
\$260,000-\$279,999	6	5	10.0
\$280,000-\$299,999	6	3	6.0
\$300,000-\$349,999	14	4	3.4
\$350,000-\$399,999	6	5	10.0
\$400,000-\$449,999	6	0	0.0
\$450,000-\$499,999	3	7	28.0
\$500,000-\$549,999	4	2	6.0
\$550,000-\$599,999	1	1	12.0
\$600,000-\$699,999	4	1	3.0
\$700,000-\$799,999	2	1	6.0
\$800,000-\$899,999	0	0	***
\$900,000-\$999,999	0	1	***
\$1,000,000 & over	0	3	***

\$0 - \$149,999:

35% of all sales reported in this range
32% of all active listings
119 total sales vs 37 actives
3.73 - month supply of inventory

\$150,000 - \$299,999:

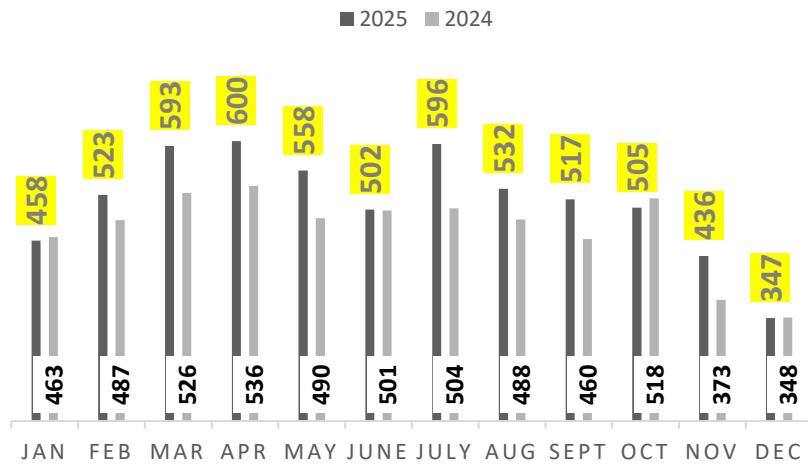
53% of all sales reported in this range
47% of all active listings
177 total sales vs 55 actives
3.73 - month supply of inventory

\$300,000 and above:

12% of all sales reported in this range
27% of all active listings
40 total sales vs 25 actives
7.50 - month supply of inventory

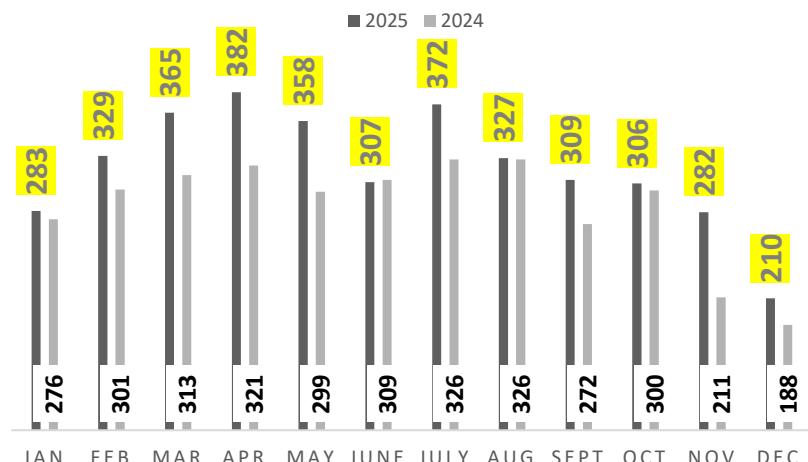
Predictions





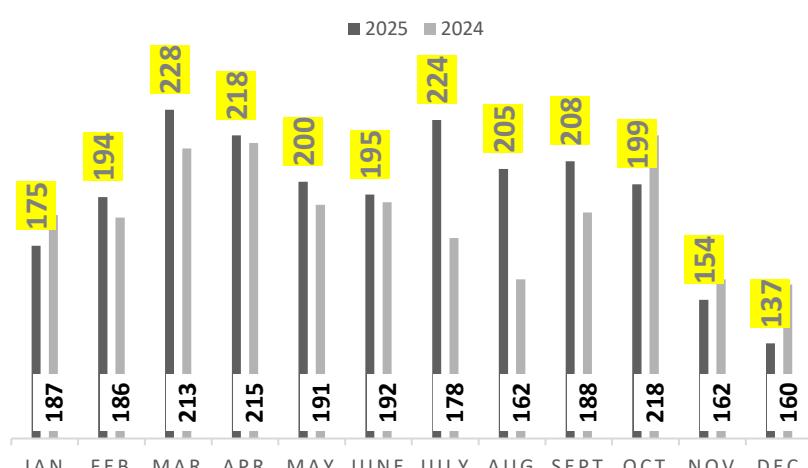
Pending sales across Acadiana are **down**
<1% from December last year. Compared
to November 2025 they are **down** by
20%.

Lafayette Parish Pending



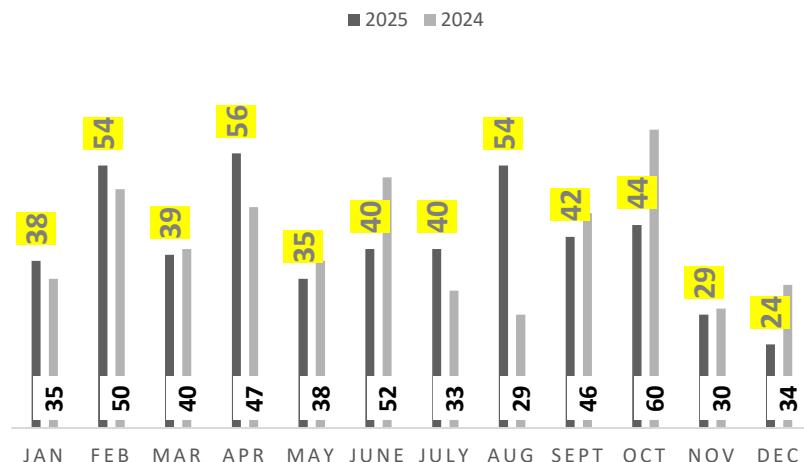
Pending sales in Lafayette Parish are **up**
10% from December last year. Compared
to November 2025 they are **down** by
26%.

Out of Parish Pending



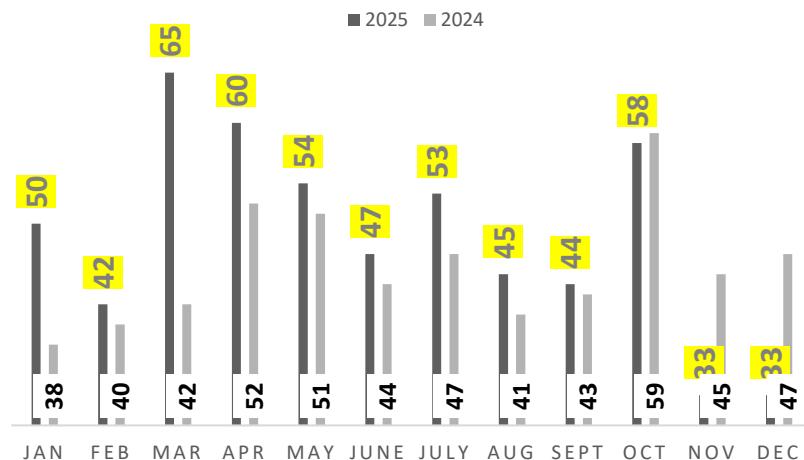
Pending sales out of Parish are **down**
14% from December last year. Compared
to November 2025 they are **down** by
11%.

Iberia Parish Pending



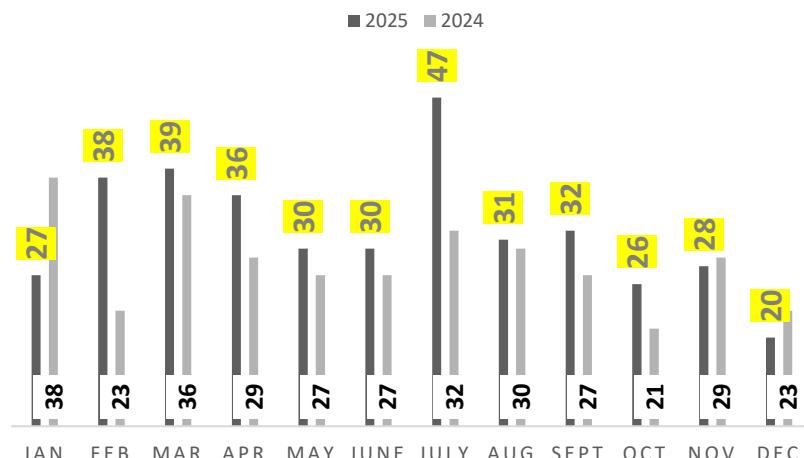
Pending sales across Iberia Parish are **down** 29% from December last year. Compared to November 2025 they are **down** by 17%.

St Landry Parish Pending



Pending sales across St Landry Parish are **down** 30% from December last year. Compared to November 2025 they are the same.

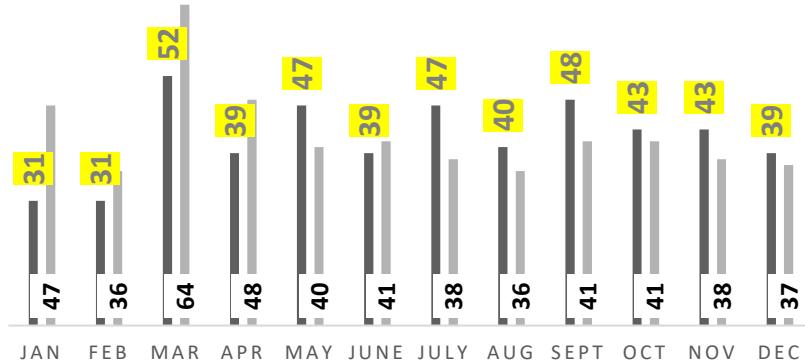
St Martin Parish Pending



Pending sales across St Martin Parish are **down** 13% from December last year. Compared to November 2025 they **down** by 29%.

Vermilion Parish Pending

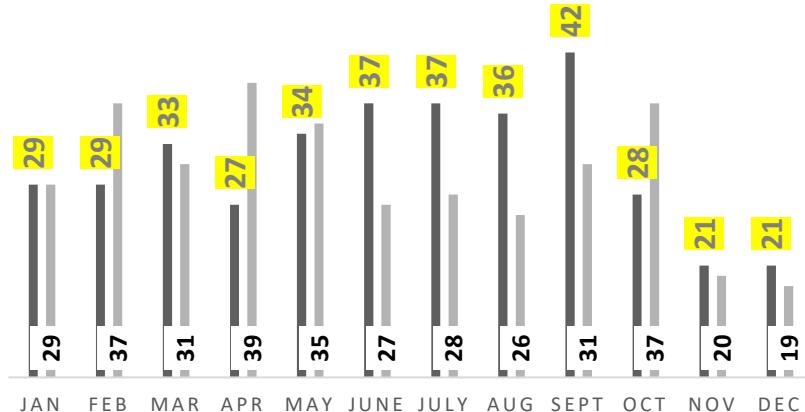
■ 2025 ■ 2024



Pending sales across Vermilion Parish are **up** 5% from December last year.
Compared to November 2025 they are **down** by 9%.

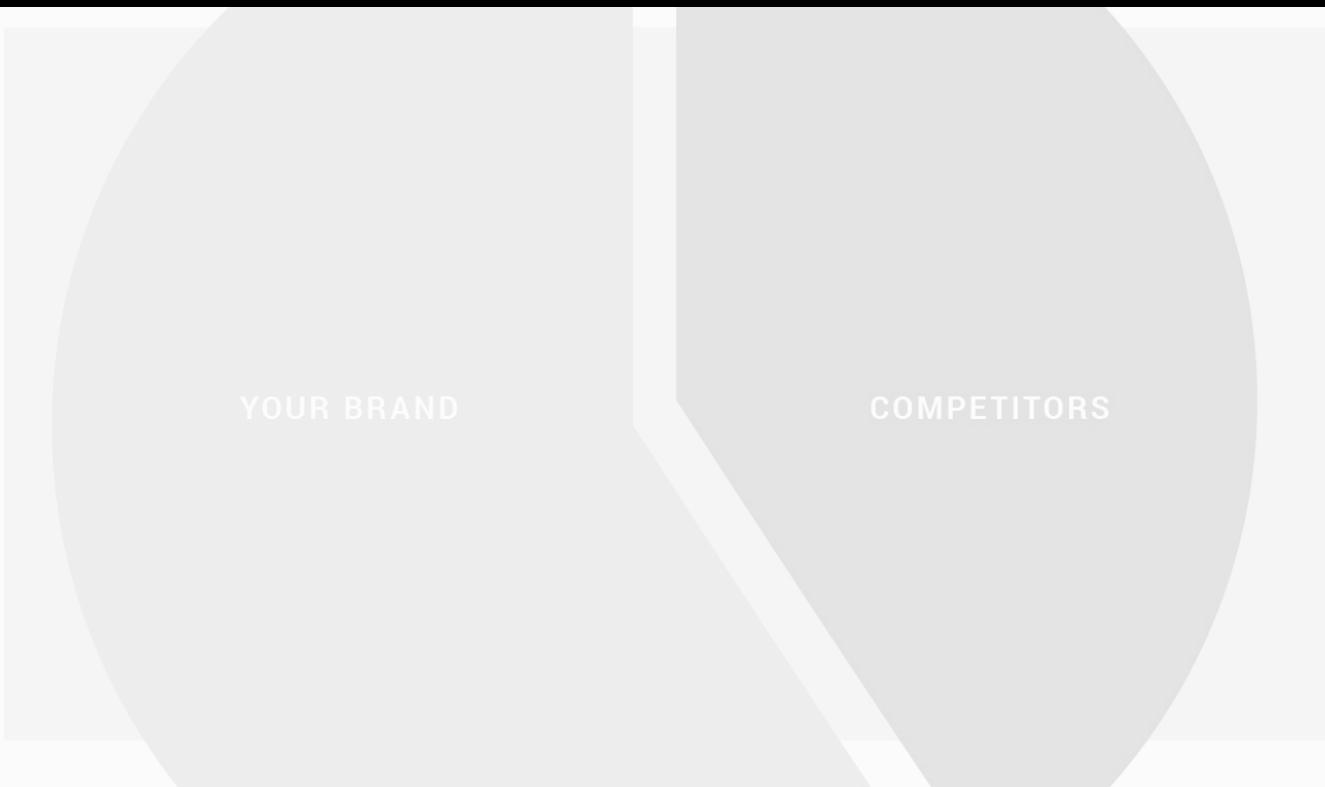
Acadia Parish Pending

■ 2025 ■ 2024



Pending sales across Acadia Parish are **up** 10% from December last year. Compared to November 2025 they are the same.

Market Penetration



Top 10 Listing Companies in Acadiana – December 2025

Rank	Name	Sides	Volume	Average	% Total:	
					Number	% Total: Volume
1	Real Broker, LLC (I001335)	820.5	240,354,530	292,937	15.07	16.97
2	Compass (I000050)	608.0	201,683,864	331,717	11.17	14.24
3	EXP Realty, LLC (exprealty)	670.0	150,763,553	225,020	12.31	10.64
4	Keller Williams Realty Acadiana (I000906)	590.5	133,033,394	225,289	10.85	9.39
5	Keaty Real Estate Team (I000932)	315.5	84,859,155	268,967	5.80	5.99
6	D.R. Horton Realty of LA, LLC (I00100)	111.0	27,711,500	249,653	2.04	1.96
7	HUNCO Real Estate (I001141)	84.0	26,651,701	317,282	1.54	1.88
8	Dwight Andrus Real Estate Agency, LLC (I001261)	66.0	26,150,769	396,224	1.21	1.85
9	McGeeScott Realty (I001196)	102.0	26,070,625	255,594	1.87	1.84
10	NextHome Cutting Edge Realty (I001236)	93.5	22,545,300	241,126	1.72	1.59

Top 10 Listing OR Selling Companies in Acadiana – December 2025

Rank	Name	Sides	Volume	Average	% Total:	
					Number	% Total: Volume
1	Real Broker, LLC (I001335)	1599.5	454,861,867	284,378	14.69	16.05
2	EXP Realty, LLC (exprealty)	1740.0	400,482,371	230,162	15.98	14.13
3	Compass (I000050)	1191.0	393,975,820	330,794	10.94	13.90
4	Keller Williams Realty Acadiana (I000906)	1302.5	303,542,177	233,046	11.96	10.71
5	Keaty Real Estate Team (I000932)	595.5	172,040,326	288,901	5.47	6.07
6	HUNCO Real Estate (I001141)	192.0	60,142,579	313,243	1.76	2.12
7	NextHome Cutting Edge Realty (I001236)	180.5	46,673,644	258,580	1.66	1.65
8	McGeeScott Realty (I001196)	179.0	44,832,933	250,463	1.64	1.58
9	Coldwell Banker Trahan Real Estate Group (I001281)	126.0	44,171,302	350,566	1.16	1.56
10	Dwight Andrus Real Estate Agency, LLC (I001261)	116.0	41,892,796	361,145	1.07	1.48

Top 10 Listing Companies in Lafayette Parish – December 2025

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Compass (I000050)	460.5	171,046,058	371,436	13.60	16.97
2	Real Broker, LLC (I001335)	522.5	168,687,872	322,848	15.43	16.73
3	EXP Realty, LLC (exprealty)	388.5	99,653,793	256,509	11.47	9.89
4	Keller Williams Realty Acadiana (I000906)	323.0	79,679,999	246,687	9.54	7.90
5	Keaty Real Estate Team (I000932)	203.0	58,621,006	288,773	5.99	5.82
6	Dwight Andrus Real Estate Agency, LLC (I001261)	54.0	23,562,969	436,351	1.59	2.34
7	D.R. Horton Realty of LA, LLC (I00100)	83.0	21,560,500	259,765	2.45	2.14
8	HUNCO Real Estate (I001141)	59.0	20,557,011	348,424	1.74	2.04
9	Coldwell Banker Trahan Real Estate Group (I001281)	50.5	16,859,650	333,854	1.49	1.67
10	NextHome Cutting Edge Realty (I001236)	63.5	16,698,650	262,971	1.87	1.66

Top 10 Listing OR Selling Companies in Lafayette Parish – December 2025

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Compass (I000050)	933.5	338,864,837	363,005	13.78	16.81
2	Real Broker, LLC (I001335)	999.5	321,563,051	321,724	14.75	15.95
3	EXP Realty, LLC (exprealty)	1003.5	259,822,198	258,916	14.81	12.89
4	Keller Williams Realty Acadiana (I000906)	766.0	198,372,341	258,972	11.31	9.84
5	Keaty Real Estate Team (I000932)	433.0	133,261,137	307,762	6.39	6.61
6	HUNCO Real Estate (I001141)	140.0	46,889,034	334,922	2.07	2.33
7	Coldwell Banker Trahan Real Estate Group (I001281)	103.5	39,588,403	382,497	1.53	1.96
8	Dwight Andrus Real Estate Agency, LLC (I001261)	94.0	36,851,846	392,041	1.39	1.83
9	NextHome Cutting Edge Realty (I001236)	125.5	35,847,154	285,635	1.85	1.78
10	Dream Home Realty, LLC (I001181)	82.0	21,686,981	264,475	1.21	1.08

Market Penetration Report by Companies

Top 10 Listing OR Selling Companies in Iberia Parish – December 2025

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	McGeeScott Realty (I001196)	128.0	29,519,045	230,618	14.41	17.76
2	EXP Realty, LLC (exprealty)	140.0	24,657,137	176,122	15.77	14.83
3	Keller Williams Realty Acadiana (I000906)	124.0	23,990,797	193,474	13.96	14.43
4	Compass (I000050)	83.0	16,044,656	193,309	9.35	9.65
5	Real Broker, LLC (I001335)	66.0	12,926,645	195,858	7.43	7.78
6	Keaty Real Estate Team (I000932)	45.0	10,644,750	236,550	5.07	6.40
7	James Real Estate (I000925)	13.0	3,795,000	291,923	1.46	2.28
8	WJH LLC of Delaware (I001363)	16.0	3,182,870	198,929	1.80	1.91
9	BHGRE Rhodes Realty (I001240)	16.0	3,150,500	196,906	1.80	1.90
10	Dream Home Realty, LLC (I001181)	18.0	2,941,506	163,417	2.03	1.77

Top 10 Listing OR Selling Companies in St Landry Parish – December 2025

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Real Broker, LLC (I001335)	194.0	44,007,549	226,843	19.25	23.56
2	Keller Williams Realty Acadiana (I000906)	170.0	31,737,140	186,689	16.87	16.99
3	EXP Realty, LLC (exprealty)	127.0	22,785,289	179,412	12.60	12.20
4	Compass (I000050)	47.5	11,320,419	238,325	4.71	6.06
5	Hargroder Real Estate Group (I001199)	13.5	3,256,750	241,241	1.34	1.74
6	Keaty Real Estate Team (I000932)	13.5	3,096,400	229,363	1.34	1.66
7	Sold Realty, LLC (I0003514)	18.0	2,715,500	150,861	1.79	1.45
8	Evolve Realty, LLC (I001367)	11.0	2,496,500	226,955	1.09	1.34
9	NextHome Cutting Edge Realty (I001236)	14.0	2,330,700	166,479	1.39	1.25
10	HUNCO Real Estate (I001141)	5.0	2,323,500	464,700	0.50	1.24

Top 10 Listing OR Selling Companies in St Martin Parish – December 2025

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Real Broker, LLC (I001335)	117.0	28,552,488	244,038	17.31	19.77
2	EXP Realty, LLC (exprealty)	135.0	26,911,931	199,348	19.97	18.64
3	Keller Williams Realty Acadiana (I000906)	108.0	21,516,100	199,223	15.98	14.90
4	Compass (I000050)	51.0	10,092,251	197,887	7.54	6.99
5	RE/MAX Acadiana (I000020)	41.0	9,334,720	227,676	6.07	6.46
6	Keaty Real Estate Team (I000932)	22.0	4,242,999	192,864	3.25	2.94
7	HUNCO Real Estate (I001141)	17.0	4,033,800	237,282	2.51	2.79
8	Dream Home Realty, LLC (I001181)	7.0	1,662,500	237,500	1.04	1.15
9	BHGRE Rhodes Realty (I001240)	7.0	1,583,700	226,243	1.04	1.10
10	Dwight Andrus Real Estate Agency, LLC (I001261)	4.0	1,570,000	392,500	0.59	1.09

Market Penetration Report by Companies

Top 10 Listing OR Selling Companies in Vermilion Parish – December 2025

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	EXP Realty, LLC (exprealty)	154.0	32,315,647	209,842	17.74	17.12
2	Real Broker, LLC (I001335)	140.0	30,570,234	218,359	16.13	16.19
3	Keller Williams Realty Acadiana (I000906)	67.0	15,697,314	234,288	7.72	8.31
4	Compass (I000050)	54.0	12,669,657	234,623	6.22	6.71
5	Keaty Real Estate Team (I000932)	27.0	8,526,040	315,779	3.11	4.52
6	D.R. Horton Realty of LA, LLC (I00100)	28.0	6,151,000	219,679	3.23	3.26
7	RE/MAX Acadiana (I000020)	29.0	5,882,600	202,848	3.34	3.12
8	HUNCO Real Estate (I001141)	20.0	4,817,245	240,862	2.30	2.55
9	Sunrise Realty LLC (I001078)	21.0	3,116,489	148,404	2.42	1.65
10	Dream Home Realty, LLC (I001181)	11.0	2,672,890	242,990	1.27	1.42

Top 10 Listing OR Selling Companies in Acadia Parish – December 2025

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	EXP Realty, LLC (exprealty)	180.5	33,990,169	188,311	26.86	25.93
2	Real Broker, LLC (I001335)	83.0	17,241,900	207,734	12.35	13.15
3	Keaty Real Estate Team (I000932)	55.0	12,269,000	223,073	8.18	9.36
4	Keller Williams Realty Acadiana (I000906)	67.5	12,228,485	181,163	10.04	9.33
5	Compass (I000050)	22.0	4,984,000	226,545	3.27	3.80
6	Century 21 Action Realty (I001065)	21.5	4,880,321	226,992	3.20	3.72
7	NextHome Cutting Edge Realty (I001236)	19.0	3,133,000	164,895	2.83	2.39
8	Parish Realty Acadiana (I001178)	10.0	2,478,500	247,850	1.49	1.89
9	Dream Home Realty, LLC (I001181)	15.0	2,188,300	145,887	2.23	1.67
10	RE/MAX Acadiana (I000020)	11.0	1,793,600	163,055	1.64	1.37